

# Exam Questions Platform-App-Builder

Salesforce Certified Platform App Builder (SP19)

<https://www.2passeasy.com/dumps/Platform-App-Builder/>



#### NEW QUESTION 1

- (Exam Topic 1)

Universal Container wants to display a message when a case needs follow up. What can be used to display different text on the case record depending on the number of days a case is opened?

- A. Formula Field
- B. Workflow Update
- C. Case Process
- D. Lightning Process Builder

**Answer:** A

#### NEW QUESTION 2

- (Exam Topic 1)

What is the capability of schema Builder? Choose 2 Answers

- A. Showing selected objects on the page.
- B. Editing custom settings
- C. Viewing page layout in a new window
- D. Creating a new record type

**Answer:** AC

#### NEW QUESTION 3

- (Exam Topic 1)

Universal Container needs to add an additional recipient to a workflow email alert that is fired from the case object. What type of field could be added to the case object to allow the additional desired recipient on the email alert? Choose 2 Answers

- A. Formula field
- B. Email Field
- C. Text Field
- D. Lookup field

**Answer:** BC

#### NEW QUESTION 4

- (Exam Topic 1)

What is recommended to refresh a full sandbox?

- A. After a UAT sign-off
- B. Whenever a new production user is added.
- C. After a major production release.
- D. Within 3 hours of when it is needed.

**Answer:** C

#### NEW QUESTION 5

- (Exam Topic 1)

Universal Containers needs a field on the Account to track how many Opportunities are closing within the next 30 days. What can be used to accomplish this goal?

- A. Process Builder
- B. Apex Code
- C. Roll-up Summary Field
- D. Workflow Rule

**Answer:** C

#### NEW QUESTION 6

- (Exam Topic 1)

Universal Containers provide access to Salesforce for their sales, service and marketing teams. Management wants to ensure that when user login, their home tab provides access to links and documentation that are specifically relevant to their job function. How can this requirement be met?

- A. Create separate home page custom components and layouts; assign to user by role.
- B. Expose specific elements within a home page custom component determined by profile.
- C. Create separate home page custom components and layouts; assign to user by profile.
- D. Expose specific elements within a home page custom component determined by role.

**Answer:** C

#### NEW QUESTION 7

- (Exam Topic 1)

When should Unmanaged packages be created? Choose 2 answers

- A. Deploying from a Developer Edition environment.
- B. Publishing an application for sale on the AppExchange.

- C. Migrating of components from sandbox to production
- D. Distributing open-source projects on AppExchange

**Answer:** AD

#### NEW QUESTION 8

- (Exam Topic 1)

What option is available to an App Builder when defining an object-specific Create Record custom action? Choose 2 answers

- A. Pre-Defining field values on the target object.
- B. Redirecting the end user to the detail page of the target object
- C. Specifying the fields and layout of the action.
- D. Allowing the end user to choose the record type

**Answer:** CD

#### NEW QUESTION 9

- (Exam Topic 1)

In order to delete the Opportunities, Universal Containers would like sales reps to submit requests for approval from their sales manager. What can be used to meet these requirements?

- A. Approval Process with Time-Dependent workflow action.
- B. Approval Process with Apex Trigger.
- C. Two-step Approval process.
- D. Process Builder with Submit for Approval action

**Answer:** C

#### NEW QUESTION 10

- (Exam Topic 1)

The customer service team at Universal containers uses a custom Project object to track their customer projects. An App builder needs to create a relationship between the project object and the related client Account record. A private sharing model is in place for both Accounts and projects. Which statement is true when creating an Account lookup field on the Project object? Choose 2 answers

- A. The account lookup field on the project record can be made optional.
- B. Cross-object field updates between the Project and Account records are not supported
- C. Users can only delete Accounts if they have access to related projects records
- D. The account record can include roll-up summary field with data from the project records

**Answer:** AC

#### NEW QUESTION 10

- (Exam Topic 1)

A new custom object is being created with a private sharing setting. The business wants to share individual records with specific people or group of people on a case by case basis. What options does the business user have to manually share individual records? Choose 3 answers

- A. Public Groups
- B. Permission Sets
- C. Roles
- D. Profiles
- E. Users

**Answer:** ACE

#### NEW QUESTION 12

- (Exam Topic 1)

Universal container needs to update a field on an account when an opportunity stage is changed to close lost. What can be used to accomplish this requirement? Choose 2

- A. Lightning Process Builder
- B. Approval Process
- C. Assignment Rules
- D. Workflow Rule

**Answer:** AD

#### NEW QUESTION 16

- (Exam Topic 1)

Universal Containers would like to embed a chart of all related Opportunities, by stage, on the Account detail page. Which type of report should the App Builder create to add to the Account page layout?

- A. A summary report on the Opportunity object.
- B. A summary report on the Account object.
- C. A tabular report on the Account object.
- D. A tabular report on the Opportunity object.

**Answer:** A

#### NEW QUESTION 18

- (Exam Topic 1)

Universal Containers is setting up salesforce for the first time. Management wants the sales and marketing teams to have different navigation names in the salesforce1 mobile app. Which option is available to an app builder to satisfy the requirement?

- A. Create sales and marketing profiles to ensure read access to different objects
- B. Create roles for sales and marketing and assign a custom homepage layout for each role.
- C. Create mobile navigation menus for both the sales and marketing profiles.
- D. Create public groups for sales and marketing and create mobile navigation menus for each group.

**Answer:** A

#### NEW QUESTION 23

- (Exam Topic 1)

Which statement is true about converting a lead? Choose 3 answers

- A. The lead's most recent campaign record is automatically applied to the "PRIMARY campaign source" field on the opportunity
- B. Users can convert leads that are associated with an active approval process.
- C. Multi-select picklist values on lead records overwrite values on the contact's corresponding field.
- D. Administrators may choose whether to enforce validation rules & triggers
- E. The system automatically maps standard lead fields to standard account, contact, and opportunity fields.

**Answer:** ADE

#### NEW QUESTION 28

- (Exam Topic 1)

The VP of account management at Universal Containers has requested that all contacts mailing postal codes match the associated accounts shipping postal code. How can this be enforced using validation rules?

- A. Create a validation rule using the distance() function
- B. Create a validation rule using a compare operator
- C. Create a validation rule using the geolocation() function
- D. Create a validation rule using a not equal operator

**Answer:** D

#### NEW QUESTION 30

- (Exam Topic 1)

An app builder wants to show groups as the last navigation menu item in the salesforce1 mobile app. however, the app builder is not able to select groups as one of the items on the drop-down menu. What could cause this?

- A. Groups is showing up in the recent section and not in the navigation menu
- B. Groups is not included in the selectCreate a criteria based sharing rule using the projects department that grd list for the navigation menu
- C. Groups is included in the smart search items but not on the navigation menu
- D. Groups cannot be the last item in the navigation menu.

**Answer:** C

#### Explanation:

Groups Appears for organizations that have Chatter enabled. If you don't add this item to the navigation men groups are automatically included in the set of Smart Search Items instead and the Groups item is available from the Recent section.

[https://developer.salesforce.com/docs/atlas.en-us.salesforce1.meta/salesforce1/customize\\_s1\\_nav\\_about.htm](https://developer.salesforce.com/docs/atlas.en-us.salesforce1.meta/salesforce1/customize_s1_nav_about.htm)

#### NEW QUESTION 32

- (Exam Topic 1)

Universal containers wants to provide a different view for its users when they access an Account record in Salesforce1 instead of the standard web version. How can this be accomplished? Choose 2 answers

- A. By adding a mobile layout and assigning it to a profile.
- B. By adding quick actions in the publisher section.
- C. By adding actions in the Salesforce1 action bar section.
- D. By adding Visualforce page to the mobile cards section

**Answer:** AD

#### NEW QUESTION 35

- (Exam Topic 1)

A custom field contains a feedback score which is on a scale of one to five. End users would like a visual indicator of one to five stars based on the number found in the feedback score custom field. How can this visual indicator be displayed?

- A. Use a custom formula field.
- B. Use a custom image field.
- C. Use a custom number field.
- D. Use a custom text field

**Answer:** A

#### NEW QUESTION 39

- (Exam Topic 1)

The app builder needs to change the data types of new custom fields. The app builder is not able to delete and recreate any of the fields, nor modify any apex code. Which data type change will require the app builder to perform the additional steps in order to retain existing functionalities?

- A. Changing the data type of a field used in an apex class from number to text.
- B. Changing the data type of a field used in a report from a text to an encrypted field
- C. Changing the data type of a field used as an external id from number to text.
- D. Changing the data type of a field used in lead conversion from number to text

**Answer:** C

#### NEW QUESTION 40

- (Exam Topic 1)

Universal Containers stores invoices in SAP. Users want to view invoice data on the related Account records in Salesforce. How can this be achieved? Choose 2 answers

- A. Create a custom Invoice object and connect to SAP using Data Loader.
- B. Create an external object connected to an invoice table in SAP.
- C. Use SAP data export functions to load data directly in Salesforce
- D. Connect to an OData Publisher Service for SAP databases

**Answer:** BD

#### NEW QUESTION 42

- (Exam Topic 1)

Universal container manages internal projects by department using a custom object called projects. Only employees in the project's respective department should have view access to all of the department's project records. If an employee changes job roles and moves to another department, the employee should no longer have access to the projects within their former department. How can these requirements be met, assuming the organization-wide default for projects is set to private? Choose 2 answers

- A. Create a criteria based sharing rule using the projects department that grants access to users by permission set.
- B. Create a criteria based sharing rule using the projects department that grants access to users by roles.
- C. Create a criteria based sharing rule using the projects department that grants access to users by public groups.
- D. Create a criteria based sharing rule using the projects department that grants access to users by profiles

**Answer:** BC

#### NEW QUESTION 45

- (Exam Topic 1)

Universal Containers needs the ability to generate contract documents. All the data required for a contract resides in a custom object. What is the recommended solutions?

- A. Enable the contract feature and create a custom Contract template based on the Standard template.
- B. Store a template in the static resources and configure the Action Link Template to use it.
- C. Create the HTML template for contracts and store it in the Public Folder.
- D. Select and install an AppExchange product to meet the contract generation needs.

**Answer:** D

#### NEW QUESTION 47

- (Exam Topic 1)

A custom object named Assignment has a private sharing setting that grants access using hierarchies. The organization has a role hierarchy where the "Specialist" role reports to a "Manager" role which reports to a "Director" role. The director role is at the top of the role hierarchy. A user who is the manager role creates a new Assignment record. Who can send this record?

- A. The record owner and the directors in their hierarchy.
- B. The record owner and those above the specialist role in their hierarchy
- C. The record owner and the managers in their hierarchy
- D. The record owner and the specialists in their hierarchy

**Answer:** A

#### NEW QUESTION 52

- (Exam Topic 1)

Which statement is true when defining a Create custom action for the Contact object? Choose 2 answers

- A. The create action will ignore field requirements
- B. The create action can pre-define Contact field values
- C. The create action allows a user to select a record type
- D. The create action will respect validation rules

**Answer:** CD

#### NEW QUESTION 53

- (Exam Topic 1)

A divisional manager wants to add a chart into a page layout Which report format can be used as the source report to accomplish this? Choose 2 answers.



- A. Matrix format with a chart.
- B. Joined format with a chart.
- C. Tabular format with a chart.
- D. Summary format with a chart.

**Answer:** AD

#### NEW QUESTION 56

- (Exam Topic 1)

Universal Containers would like to collaborate with its customers within Salesforce, and has decided to enable the "Allow Customer Invitations" Chatter setting. What permission is granted to Customers when invited to Chatter Group?

- A. The ability to invite members to groups of which they are a member
- B. The ability to @mention accounts of which they are a contact.
- C. The ability to request access to public groups
- D. The ability to interact with members of their groups

**Answer:** D

#### NEW QUESTION 61

- (Exam Topic 1)

What is a use case for approval processes? Choose 2 answers.

- A. Approve expense reports automatically when less than \$50.
- B. Update the PTO record field with the user's manager.
- C. Require the CFO to review the salary range for all job offers.
- D. Ensure an opportunity that has at least one product added.

**Answer:** AC

#### NEW QUESTION 65

- (Exam Topic 1)

Universal Containers has created the custom objects Candidate and Interview in Salesforce to track candidates and interviews respectively. The company wants to track the total number of interviews a candidate has gone through on the candidate record without writing any code. How can app builder accomplish this requirements? Choose 2 answers

- A. Use a roll-up summary field on the candidate record to show the total number of interviews.
- B. Use a master-detail relationship between the Candidate and the Interview objects.
- C. Use a lookup relationship between the Candidate and Interview objects
- D. Use a formula field on the candidate record to show the total number of interviews

**Answer:** AB

#### NEW QUESTION 67

- (Exam Topic 1)

Which capability allows an app builder to grant object-level access? Choose 2 answers

- A. Assigning a user a Profile that allows Read access to an object
- B. Assigning a user a Permission Set that allows for Read and Edit access to an object
- C. Assigning a user a Public Group that allows for Read and Edit access to an object
- D. Assigning a user a Role that allows Read access to an object.

**Answer:** AB

#### NEW QUESTION 68

- (Exam Topic 1)

What type of field can be referenced by a Roll-up Summary field using SUM? Choose 3 answers

- A. Formula
- B. Currency
- C. Number
- D. Percent
- E. Date

**Answer:** BCD

#### NEW QUESTION 71

- (Exam Topic 1)

Which statement is true about field update actions from workflow rules and approval processes? Choose 2 answers

- A. Field update with "re-evaluate workflow rules" selected can cause a recursive loop if the updated field is included in a workflow.
- B. Field update are not available on currency field if the organization uses multi-currency.
- C. Field updates to records based on workflow rules and approval processes do not trigger validation rules
- D. Field updates are tracked in the history related list of a record regardless of whether or not History tracking is set for those fields.

**Answer:** AC

#### NEW QUESTION 75

- (Exam Topic 1)

Universal Containers needs to flag leads with one or more business areas. They need to add a field to capture these to the lead records. There is no need to report on this field. What is the appropriate field type?

- A. Radio Buttons(multi-select)
- B. Picklist
- C. Text Area
- D. Picklist (multi-select)

**Answer:** D

#### NEW QUESTION 78

- (Exam Topic 1)

What is the capability of a schema builder? Choose 2 answers

- A. To update description of standard and custom objects.
- B. To modify custom field help text on standard objects
- C. To create new look-up or master-detail object relationship
- D. To enable field history tracking on standard objects.

**Answer:** BC

#### NEW QUESTION 81

- (Exam Topic 1)

Which setting is available to customize Salesforce1 mobile app for branding? Choose 3 answers

- A. Header and search bar color.
- B. The image on loading page
- C. Background color on loading page.
- D. Notification and search icon
- E. Action bar color

**Answer:** ABC

#### NEW QUESTION 86

- (Exam Topic 1)

The VP of sales at Universal Containers wants to have a set of screens to guide the inside sales team through collecting and updating data for leads. How can the App Builder accomplish this?

- A. Visual workflow
- B. Lightning Process Builder
- C. Workflow
- D. Lightning Connect

**Answer:** A

#### NEW QUESTION 87

- (Exam Topic 1)

When a user creates an Account report, the user does not see Industry as an available field in the report builder. However, this same user is able to see it in the Account page layout What scenario would cause this?

- A. The user uses a custom report type which does not include the Industry field.
- B. The Industry field has no record values in the Account.
- C. The Industry field is not enabled for the particular record type
- D. The user does not have Industry field visibility in the field – level security

**Answer:** A

#### NEW QUESTION 89

- (Exam Topic 1)

Universal Containers uses a custom object to track Site Visits. When the status of a Site Visit is changed from "In Progress" to "On Hold", the business wants the Site visit owner to be automatically assigned to an "On Hold" queue. Which capability can be used to accomplish this?

- A. Apex Trigger
- B. Action
- C. Assignment Rule
- D. Visual Workflow

**Answer:** C

#### NEW QUESTION 91

- (Exam Topic 1)

An app builder would like to streamline the user experience by reflecting summarized calculations of specific fields on various objects. Which field types could be used in roll-up summary fields to accomplish this? Choose 3 answers

- A. Currency

- B. Percent
- C. Date
- D. Checkbox
- E. Time

**Answer:** ABC

**NEW QUESTION 94**

- (Exam Topic 1)

Universal Containers has a requirement that an Opportunity should have a field showing the value of its associated account's billing state. This value should not change after the Opportunity has been created. What is the recommended solution to configure this automation behavior?

- A. Formula Field
- B. Workflow
- C. Roll-up-summary field
- D. Apex

**Answer:** B

**NEW QUESTION 99**

- (Exam Topic 1)

The director of marketing has asked the app builder to create a formula field that tracks how many days have elapsed since a contact was sent a marketing communication. The director is only interested in whole units. Which function should be used to calculate the difference?

- A. Datevalue()
- B. Now()
- C. Date()
- D. Today()

**Answer:** D

**NEW QUESTION 102**

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