

Exam Questions Sharing-and-Visibility-Designer

Salesforce Certified Sharing and Visibility Designer (SP19)

<https://www.2passeasy.com/dumps/Sharing-and-Visibility-Designer/>



NEW QUESTION 1

What is the best practice for testing sharing and visibility changes?

- A. Use Administrative and User reports to view the Active Users.
- B. Use the Login As feature for a sample user in each role and profile.
- C. Use Field Audit Trail to audit the field meta-data and visibility.
- D. Use the Sharing button to test Profile and Permission set changes.

Answer: B

NEW QUESTION 2

Universal Containers would like to restrict users' access to export reports What option supports this requirement?

- A. Remove the "Report Manager" user permission.
- B. Remove the Export button from the report page layout.
- C. Remove "Allow Export" on the report folder settings.
- D. Remove the "Export Reports" profile permission.

Answer: D

NEW QUESTION 3

Universal Containers (UC) stores basic employee information in a custom Employee object (OWD –Public Read Only). There are a few sensitive fields that need restricted access (salary, grade level, last performance rating).

Other than field level security, what other options are available to make these fields accessible to the Human Resource team?

- A. Create a new custom object with private OWD and Lookup relationship to Employee to store new restricted information.
- B. Change OWD of Employee custom object to private and a Lookup self-relationship to store only new restricted information.
- C. Create a new custom object controlled by parent and a Master-Detail relationship to Employee to store new restricted information.
- D. There are no other option besides using field level security.

Answer: D

NEW QUESTION 4

Universal Containers has Public Read Only sharing settings on the Opportunity object. What Opportunity access options can the user see while adding account team members to the Account?

- A. Read Only
- B. Private and Read Only
- C. Private
- D. Read Only and Read/Write

Answer: D

NEW QUESTION 5

Universal Containers has developed an AppExchange managed package for their distribution partners, which required a private key to be generated for each partner and used by the code. Universal Containers support representatives must be able to access the private key value to debug connection issues, but it must not be possible for the partner to access the value.

How can the Architect best support this requirement?

- A. Store the value in a text field on a protected custom setting in the package.
- B. Store the value in a static variable in a class included in the managed package.
- C. Store the value in the text field on a list custom setting in the managed package.
- D. Store the value in an encrypted field on a custom object in the package.

Answer: C

NEW QUESTION 6

Universal container (UC) use External Object to retrieve Invoice data from a Legacy ERP. A finance team requested to have access to the Invoice records in the account page.

In addition to objects access in the finance users profile, what other feature should a Sales Architect recommend?

- A. Create a criteria-based sharing rule to grant access to the records.
- B. Include the Invoice Related List On Account Page layout.
- C. Create an owner-based sharing rule to grant access to the records.
- D. Use APEX managed sharing to grant access to the records.

Answer: D

NEW QUESTION 7

Universal Containers has a private sharing model on Accounts. Apex Managed Sharing is required to share certain account records with all users who are assigned to a specific Role in the Role Hierarchy. What should be the recommended way for the Architect to implement this?

- A. Create an AccountShare record associated to a public group containing the Users in the Role.
- B. Create an AccountShare record associated to each user who is assigned to the Role.
- C. Create an AccountShare record associated to the required Role.

D. Create an AccountShare record associated to a public group containing the Role.

Answer: A

NEW QUESTION 8

Universal Containers has requirement for the Architect to develop Apex Managed Sharing code for the custom Job object. The sharing settings for the Job object are set to Private.

When assigning access level for the record, which two lines of code will cause a DML exception on insert to the database?

Choose 2 answers

- A. Objectname.AccessLevel='Edit'
- B. Objectname.AccessLevel='All'
- C. Objectname.AccessLevel='None'
- D. Objectname.AccessLevel='Read'

Answer: BC

NEW QUESTION 9

Which three capabilities are available with Enterprise Territory Management? Choose 3 answers

- A. Create a public group with Territory
- B. Share a report or dashboard folder with a Territory
- C. Metadata API Support
- D. Integration with Collaborative Forecasting
- E. Assignment of Territory on Opportunities

Answer: CDE

NEW QUESTION 10

Universal Container (UC) wants all full-time internal employees to be able to view all leads. A subset of employees should also be able to see leads.

Which organization default (OWD) approach should an architect recommend that will help UC employee?

- A. Implement a Public Read/write OWD on Lead
- B. Implement a Public Read only OWD on Lead
- C. Implement a Public Read/write/Transfer OWD on Lead.
- D. Implement a Private OWD on Lead.

Answer: C

NEW QUESTION 10

Universal Containers (UC) implemented Sales Cloud and requested that sales agents have access to products the company sells and be able to create opportunities for its customers.

What should the Organization-Wide Defaults (OWD) be for pricebook?

- A. Public Read Only
- B. Public Read Write
- C. View
- D. Use

Answer: D

NEW QUESTION 13

Universal Containers has a global 24x7 Salesforce.com implementation that supports Sales, Services, Order Management, and various other parts of their business. They have a nested territory hierarchy, 10,000 sales users, and 20,000 support agents. Territory changes happen daily. The demand for new applications and changes to the platform is high and they follow an agile development methodology and deliver new releases every two weeks on the platform.

What Salesforce.com feature would help the system recover from a maintenance restart on Salesforce.com servers?

- A. Enable Granular Locking on the system.
- B. Enable Deferred Sharing Rule recalculation.
- C. Enable Parallel Sharing Rule recalculation.
- D. Enable Filter -Based Opportunity Territory Assignment.

Answer: B

NEW QUESTION 14

Which two options are available to share a Report or Dashboard folder with other users in the Organization? Choose 2 answers

- A. Profiles
- B. Public Groups
- C. Roles
- D. Teams

Answer: BC

NEW QUESTION 17

Universal Containers has the following requirements:

- * The Commercial Account and Consumer Account support departments should not collaborate.
- * The Commercial and Consumer sales users roll up to the same VP of Sales, but there should be no collaboration between sales departments.
- * The Commercial sales department should share its customers with the Commercial support department.
- * The Consumer sales department shares its customers with the Consumer support department.
- * The Commercial and Consumer support departments roll up to the same Support Director.
- * The sales departments will remain the Account Owner for the Accounts that they sell to. What is the recommended Org-Wide Sharing Default for Accounts, and how would the Architect enable proper Commercial and Consumer Sales to Support Account Sharing for this scenario?

- A. Private Account Sharing with Sharing Rules from Commercial Sales Role(s) to Consumer Support Role(s) and Consumer Sales Role(s) to Commercial Support Role(s).
- B. Private Account Sharing with Sharing Rules from Commercial support Role(s) to Commercial Support Role(s) and Consumer Sales Role(s) to Consumer Support Role(s).
- C. Read-Only Account Sharing with Sharing Rules from Commercial Sales Role(s) to Consumer Support Group(s) and Consumer Sales Role(s) to Commercial Support Groups(s).
- D. Private Account Sharing with Sharing Rules from Commercial Sales Group(s) to Commercial Support Groups(s) and Consumer Sales Group(s) to Consumer Support Group(s).

Answer: D

NEW QUESTION 19

Which two reasons should the Architect consider regarding the use of Apex Sharing Reasons? Choose 2 answers

- A. Ensuring the developer can more easily troubleshoot programmatic sharing.
- B. Ensuring the Share record is not deleted upon ownership change.
- C. Ensuring the Share record is deleted upon ownership change.
- D. Ensuring there is additional criteria available for Criteria-Based Sharing.

Answer: AB

NEW QUESTION 20

Universal containers (UC) service reps are assigned to a profile which has "View All" in Case object.. To make sure service reps have access to all relevant information to attend to customer requests, which Architect consider? Choose 2 answers

- A. Service reps will be able to access to Contact records if they are Controlled by Parent.
- B. Service reps will be able to access to Contact records due to Implicit Sharing.
- C. Service reps will NOT able to access to Contact records because Account OWD is private
- D. Service reps will NOT able to access to Contact records if they are controlled by Parent.

Answer: A

NEW QUESTION 21

The sales manager in Japan have asked the sales manager in Australia to assist them with closing the .. How are these requirements achieved?

- A. Use sharing set to give the sales manager access to the deals.
- B. Create ownership-based sharing rule.
- C. Use opportunity teams to automatically add the sales manager as a team member.
- D. Assign the sales manager View All on the opportunity object.

Answer: B

NEW QUESTION 25

By Viewer Access you can see the data in a report or dashboard, but you can't make any changes, except by cloning it into a new report or dashboard.

- A. True
- B. False

Answer: A

NEW QUESTION 30

What advanced tool can Salesforce enable for large-scale role hierarchy realignment?

- A. Granular locking
- B. Partitioning Division
- C. Set external organizational-wide default to public read only
- D. Skinny Table Indexing

Answer: A

NEW QUESTION 32

Assuming granular locking is enabled, what activity can happen in parallel to changing a community account owner without risking group membership lock errors?

- A. Deletion of a Role
- B. Creation of a Role
- C. Creation of a Territory

D. Deletion of a Territory

Answer: C

NEW QUESTION 35

A Sales Rep at Universal Containers wants to create a dashboard to see how his sales numbers compare with his peers. Assuming a Private model, which two permissions would the Sales Rep need to meet this requirement?

- A. Manage Custom Report Types
- B. Customize Application
- C. Manage Dashboards
- D. View All Data

Answer: CD

NEW QUESTION 39

Universal Containers has a custom Job object with a private sharing model. Based on the size and location of the Job, different teams must have access to edit the specific Job record. To support this requirement, Apex Managed Sharing has been implemented to share records with the required users. Since the teams change frequently, managed sharing recalculations need to be manually run frequently. What can the Architect do to optimize this process?

- A. Change the sharing model on the Job object to Public Read/Write.
- B. Create a scheduled job to automatically run the sharing recalculations on a nightly basis.
- C. Create public groups for each team, and share the jobs with the groups instead of users.
- D. Create a custom Visualforce page to edit the jobs and specify Without Sharing on the controller.

Answer: C

NEW QUESTION 43

Universal Containers has enabled External Default Sharing and wants to allow for external users to have the External Sharing Default set to Public Read-Only for a custom object. Which two options are valid Internal Default sharing settings for the custom object?

- A. Controlled by Parent
- B. Public Read/Write
- C. Private
- D. Public Read Only

Answer: BD

NEW QUESTION 46

Universal Containers has the following Sharing Settings for their Org:

Account = Private

Contact = Controlled by Parent

Opportunity = Private

Case = Private

They have enabled "Default Account Teams" and have trained users to set up their Default Team. Which three access levels can be set on the Account Team Member?

Choose 3 answers

- A. Opportunity Access
- B. Case Access
- C. Contact Access
- D. Contract Access
- E. Account Access

Answer: ABE

NEW QUESTION 47

Universal Containers (UC) provides shipment tracking for its customers on a custom Shipment object. The .. yearly by the customers should be available on the Account record to the Marketing team, but the Marketing Shipment records.

What recommend should an Architect provide to accomplish this?

- A. Public organization-wide default on Shipment, process builder, and lookup relationship to Account.
- B. Private organization-Wide default on Shipment, rollup summary, and Master-Detail relationship to Account.
- C. Controlled by Parent (Account) on Shipment, trigger, and trigger, and Master-Detail relationship to Account.
- D. Private organization-wide default on Shipment, trigger, and Lookup relationship to Account,

Answer: C

NEW QUESTION 52

Sales reps at Universal Containers (UC) complain about the manual activities they need to perform in order to grant access to supporting internal users (legal, engineering, finance, and so forth) for customer records when they need help. In general, the sales reps involved in the deals will not change.

How can a Salesforce architect help IK to Improve sales reps productivity?

- A. Create a permission set with "view all data" and assign to supporting users.
- B. Create a public group and replace the account ownership with it.
- C. Create a criteria-based sharing rule to grant access to other users.
- D. Leverage default Account team.

Answer: CD

NEW QUESTION 56

Universal containers (UC) implemented a private organization-wide default for the Container and Case objects.

How can UC give support representatives access to Container and Case records owned by Customer Community users?

- A. Create an ownership-based sharing rule that gives access to the head of support role and internal subordinates
- B. Create a criteria-based sharing rule that gives access to the head of support role and internal subordinates
- C. Support representatives nil automatically get access to these records via the role hierarchy
- D. Create a Share Group based on the sharing set created for the Customer Community User Profile.

Answer: D

NEW QUESTION 59

Universal Containers uses the Case object to track service tickets. They have implemented Case teams to allow multiple support representatives to manage the Cases. Which two "Filter by owner" options would the user see while creating a list view on the Case object? Choose 2 answers

- A. Public Groups
- B. Roles
- C. Queue
- D. My Case Teams

Answer: CD

NEW QUESTION 60

Universal Containers, a global corporation of 50,000 users, has a 24x7 call center operated by 20,000 users that includes employees and contractors. Their sales organization is 10,000 strong and they started processing about 100,000 updates to opportunity custom fields called Priority and NextStep. They also started processing 20,000 updates to a highly nested territory hierarchy. There was a third mass update on a Next Step field on the Action Plan custom object that has Case as a lookup field. Users started seeing a Group membership lock error in the system. What is a probable cause for this error?

- A. Lock contention due to system-initiated sharing rule recalculation
- B. Lock contention on Case records because of Action Plan custom object updates.
- C. Lock contention on Territory object because of Territory object updates.
- D. Lock contention on Account records because of Opportunity object updates.

Answer: A

NEW QUESTION 62

How would you make sure Visualforce page is security proof? Choose 3 answers

- A. Manually check for cross site
- B. Manually check for sql injection
- C. Submit to force security scanner
- D. Use web application tool for security
- E. Use debug to check hijacked requests

Answer: CDE

NEW QUESTION 63

Universal Containers has developed an AppExchange managed package for their distribution partners, which required a private key to be generated for each partner and used by the code. Universal Containers support representatives must be able to access the private key value to debug connection issues, but it must not be possible for the partner to access the value.

How can the Architect best support this requirement?

- A. Store the value in a text field on a protected custom setting in the package.
- B. Store the value in a static variable in a class included in the managed package.
- C. Store the value in the text field on a list custom setting in the managed package.
- D. Store the value in an encrypted field on a custom object in the package.

Answer: C

NEW QUESTION 68

Universal Containers (UC) has Affiliates who sell containers in countries' where UC does not have a local office Community to manage the sales cycle. One of their affiliates has exponentially grown in the last years and .. with the following structure:

Sales VP ..> Direct of Sales .. > Sales Manager ..> Sales Reps

UC would like to have the ability to open up access to the sales opportunities according to the above structure. What is the main problem a Salesforce Architect will face to provide a solution?

- A. Super User does not work in Partner Community.
- B. Partner Community does not support Role Hierarchy.
- C. The Channel manager Role can not be shared with Partner Community.
- D. Partner User Roles are limited to three levels.

Answer: D

NEW QUESTION 73

Universal Containers (UC) is implementing Sales Cloud. During the last quarter of the financial of the financial year, .. They requested a solution in Salesforce to allow them to specify an assistance agent on the opportunity.. the assistance field. The system should automatically remove access from the previous assistant and ..

What is the optimum solution to meet the requirements?

- A. Use share group to share opportunities with the assistant agent.
- B. Use opportunity team and create an assistant field, use apex to share opportunities with the assistant
- C. Use sharing rule to share opportunities with the assistant agent.
- D. Use apex sharing to share and unicast opportunities with the assistant agent.

Answer: D

NEW QUESTION 76

A sales representative at Universal Containers needs assistance from specific product managers when selling certain deals. Product managers do not have access to opportunities they don't own, as the sharing model is Private, but need to gain access when they are assisting with a specific deal. How can an Architect accomplish the requirement?

- A. Create a sharing rule to allow the product manager to access the opportunity.
- B. Enable opportunity teams and allow users to add the product manager.
- C. Enable account team and allow users to add the product manager.
- D. Use similar opportunities to share opportunities related to the product manager.

Answer: B

NEW QUESTION 78

Universal Containers has a strict security model enforced through object, field, and row-based security mechanisms. The Architect would like to ensure the security model is being thoroughly tested using Apex automated tests. Which three considerations should be made when using the runAs() method to design Apex until tests?

- A. runAs() does not enforce user permissions or field-level permissions in test classes
- B. runAs() can be used inside of test classes to validate record-level security
- C. runAs() can be used inside of test classes to validate field-level permissions
- D. runAs() can be used outside of test classes to bypass record-level security
- E. runAs () counts towards total DML statements issued within transaction

Answer: ABE

NEW QUESTION 83

What should the Architect do to ensure Field-Level Security is enforced on a custom Visualforce page using the Standard Lead Controller?

- A. Use the "With Sharing" keyword on the Standard Lead Controller.
- B. Nothing; Field-Level Security will automatically be enforced.
- C. Use the `{!Schema.sObjectType.Lead.fields.isAccessible()}` expression
- D. Use the `Schema.SObject.Lead.isAccessible()` method.

Answer: B

Explanation:

```
<apex:outputText value="{!contactName}" rendered="{!$ObjectType.Contact.fields.Name.Accessible}" />
```

NEW QUESTION 84

Universal Containers has set Opportunity Sharing to Private with Opportunity Teams enabled. Which three options can change the Owner of the Opportunity? Choose 3 answers.

- A. Any Opportunity Team Member on the current Opportunity.
- B. The current Opportunity Owner can transfer the current ownership.
- C. The System Administrator or a user with the "Transfer Records" permission.
- D. The user specified as the Manager on the Owner's User Profile.
- E. Someone above the Opportunity Owner in the Role Hierarchy.

Answer: BCE

NEW QUESTION 89

The System Administrator at Universal Containers has created two list views called ListV1 and ListV2. One group of users should only see ListV1 and the second group of users should only see ListV2. Two public groups were created to restrict visibility to the respective list views. However, users in both groups are able to see both list views. What system permission in their profile enabled the users to see all list views?

- A. Manage Custom List Views
- B. Manage Private List Views
- C. Manage Public List Views
- D. Manage Custom Permissions

Answer: C

NEW QUESTION 93

What is required to implement Filter-Based Opportunity Territory Assignment?

- A. Define an account assignment with a filter criteria rule for Filter-Based Opportunity Territory Assignment.
- B. Define a Territory assignment rule with filter criteria for Filter-Based Opportunity Territory Assignment.
- C. Define a custom Apex class for Filter-Based Opportunity Territory Assignment in the system.
- D. Define an Opportunity assignment rule with filter criteria for Filter-Based Opportunity Territory Assignment.

Answer: C

NEW QUESTION 96

Universal Containers has a Private Sharing Model for the Opportunity object. Sales Rep A at Universal Containers created the Opportunity record and then transferred ownership of the Opportunity record to Sales Rep B. Both Sales Rep A and B have the same role in the Role Hierarchy. What access will Sales Rep A have to the Opportunity after the transfer?

- A. Full Access
- B. No Access
- C. Read/Write
- D. Read Only

Answer: B

NEW QUESTION 99

Universal Containers (UC) has a custom Apex class that enforces a business process and updates opportunities. UC has noticed that fields with field level security permission of read only on certain users' profiles are being updated by this class. How should the architect fix this problem?

- A. Add With Sharing keyword to the class,
- B. Put the code in an inner class that uses the With Sharing keyword.
- C. Use the IsUpdateable() Apex method to test each field prior to allowing update.
- D. Use the WITH SECURITY_ENFORCED keyword in the SOQL statement.

Answer: D

NEW QUESTION 102

Universal Containers has set Account Sharing to Private with Account Teams enabled. Which two user groups can add team members on the Account? Choose 2 answers

- A. The current Account Owner can add team members.
- B. The user specified as the Manager on the Owner's User record
- C. Someone above the Account Owner in the Role Hierarchy with read access
- D. Any Account Team Member with read access on the Account

Answer: C

NEW QUESTION 105

Which two capabilities does the delegated administrator permission provide? Choose 2 answers

- A. Assign users profiles
- B. Unlock users
- C. Set OWD
- D. Create profiles

Answer: AB

NEW QUESTION 108

At Universal Containers, users should only see Accounts they or their subordinates own. All Accounts with the custom field "Kay Customer" should be visible to all Senior Account Managers. There is a custom field on the Account record that contains sensitive information and should be hidden from all users, except 3 designated users who require view and edit access. These three users come from different user groups, and will change occasionally. Which three platform security features are required to support these requirements with the minimum amount of effort? Choose 3 answers

- A. Criteria-Based Sharing Rules
- B. Owner-Based Sharing Rules
- C. Role Hierarchy
- D. Apex Managed Sharing
- E. Permission Sets

Answer: ACE

NEW QUESTION 113

At Universal Containers there is a team of auditors distributed through the organization that all need access to high-value Opportunities. With a private sharing model, which two option should an architect recommend when designing a solution for this requirement? Choose 2 answers

- A. Put the auditors as the highest level of the role hierarchy.
- B. Add the auditors to the default Opportunity Team.
- C. Create a criteria-based sharing rule to give access to the public group for high-value Opportunities.
- D. Create a public group and assign the Auditors to the group.

Answer: AD

NEW QUESTION 114

Universal Containers uses 75,000 distributors that have close to 1 million total users. Distributors need opportunities assigned to their distributor for delivery. What license recommendation will meet distributor needs?

- A. Sales Cloud
- B. Customer Community Plus
- C. Partner Community
- D. Custom Community

Answer: C

NEW QUESTION 115

Universal Containers (UC) sales managers are complaining that they cannot access their teams' Shipment records (a custom object). Initially, the admin suggested that this is happening due to misconfigured role hierarchy (Shipment OWD is Private). After investigation, they determined the role hierarchy for these users is correct.

What can be the reason why Universal Containers sales managers are not able to see Shipment records?

- A. The Grant Access Using hierarchies option on Shipment Sharing Settings was incorrectly disabled by the Salesforce admin.
- B. Role hierarchy Implicit sharing was Incorrectly disabled by the Salesforce admin.
- C. Ownership-based sharing rule for Shipment was Incorrectly disabled by the Salesforce admin.
- D. Sales managers have only the Read permission on the Shipment object and should not be able to edit their team records.

Answer: A

NEW QUESTION 120

Sales managers want their team members to help each other close Opportunities. The Opportunity and Account organization-wide defaults are private. To grant Opportunity access to sales reps on the same team, ownership-based sharing rules were created for each team.

What is the side effect of this approach?

- A. All sales reps will have Read access to Accounts for all Opportunities.
- B. Sales Reps on the same team will have Edit access to the Accounts for Opportunities owned by their team members.
- C. Sales reps on the same team will have Read access to the Accounts for Opportunities owned by their team members.
- D. All sales reps will have Read access to all Accounts.

Answer: A

NEW QUESTION 123

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public link to a product brochure with potential customers during a meeting. She wants to ensure they do not have access to the file after the meeting.

How should Sarah accomplish this?

- A. Rename the file.
- B. Delete the public link.
- C. Delete the file.
- D. Move the file to another folder

Answer: B

NEW QUESTION 125

Universal Containers (UC) has created a public group with certain Sales Engineers to help on complex deals and a sharing rule to grant access to these opportunities. Opportunity OWD is private.

What is the impact of these sharing settings?

- A. Subordinates of Managers who have Sales Engineers in the public group will also have access to these records.
- B. Sales Engineers that have a similar role of the Sales Engineers of the public group will also have access to these records.
- C. Sales Engineers Managers and their managers in the role hierarchy will also have access to these records.
- D. Sales Engineers direct reports will also have access to these records.

Answer: C

NEW QUESTION 128

Universal Containers has two custom objects: Job and Job Interview. The Job Interview object has a lookup relationship to Job. Both objects are set to Private in sharing settings. The HR team will own all Job and Job Interview records. They have asked their Salesforce Architect to automatically share the Job Interview when the Interviewer (lookup to user record) has been populated. The interviewer can be from any department. What method should the Architect use to achieve this requirement?

- A. Build apex Managed Sharing code to share Job Interview with the Interviewer user
- B. Build a criteria-based sharing rule between the Job Interview and the Interviewer
- C. Build a standard sharing rule between Job Interview and the Interviewer
- D. Build a workflow email notification to notify the interviewer of the record assignment

Answer: A

NEW QUESTION 130

Universal Container has developed a custom Visualforce page that will accept user input and must prefer returning the results to the users. Which two techniques should be used to ensure the users cannot perform a SOQL injection attack?

- A. Escape double quotes in the user input.
- B. Use bind variable in the SOQL query.
- C. Use the `escapeSingleQuotes()` method to sanitize user input.
- D. Use the `with Sharing` keyword on the controller.

Answer: B

NEW QUESTION 135

At Universal Containers, Accounts and Contacts are normally visible to all employees, and Proposals (custom object) are visible to the Account owner and managers. However, some Proposals are considered confidential and are managed by a Strategic Proposals team. These Proposals should not be visible to anyone in the Sales group other than the owner and the strategic team. How should the architect design for this requirement?

- A. Proposal Owner set to the Strategic Deals Team Queue and set the Account relationship to Master-Detail.
- B. Disable Grant Access Using Hierarchies and set an Owner-Based Sharing rule for Strategic Deals team.
- C. Proposal Owner set to the Strategic Deals Team Queue and create an owner-based sharing rule to grant visibility to the Account owner
- D. Disable Grant Access Using Hierarchies and set a Criteria-Based Sharing rule for Strategic Deals team.

Answer: D

NEW QUESTION 136

Which two settings are available in profiles, but not permission sets? Choose 2 answers.

- A. Tab Settings
- B. Record Types
- C. Page Layout Assignments
- D. Login Hours

Answer: CD

NEW QUESTION 139

The Corporate Identity and Access Team needs to audit User setup in the Salesforce .. What two permissions should be granted to this team so they can perform their audit? Choose 2 answers

- A. View permission on the User object
- B. View Setup and Configuration
- C. View All Users
- D. View All Data

Answer: B

NEW QUESTION 142

Universal Containers would like to create a custom team solution that can be used on a custom Loan object. The following requirements must be met:

The Loan custom object should be set to Private in the Org-Wide Defaults.

Any user added to the Custom Team object should have Read Only access to the corresponding Loan record. If the Custom Team record is marked as "Primary" then the corresponding user should have Read/Edit access to the corresponding Loan record.

Which two methods will allow the Architect to meet the requirements? Choose 2 answers.

- A. Create a custom trigger on the Custom Team object that inserts or updates records in the Loan_share object.
- B. Create a criteria-based sharing rule on the Loan object that will share the Loan record with the appropriate user in the Custom Team object.
- C. Create Apex Sharing Reasons on the Loan object to identify the reason the Loan record was share.
- D. Create an owner-based sharing rule on the Custom Team object that will share the Loan record to the owner of the Custom Team record.

Answer: BD

NEW QUESTION 145

Universal Containers has recently activated an integration that synchronizes customer information and orders into their CRM of choice: Salesforce.com. One of their largest customers, United Air, has over 12,000 unique contacts. Since the integration was activated, sales reps are having trouble adding contacts to the United Air account. When a sales rep adds a contact, they get the following error message:UNABLE_TO_LOCK_ROW, This issue seems to affect the United Air account and several other large customers. The sales rep can usually save the contact by trying again later in the evening. What should the Architect recommend as a possible solution?

- A. Add a role-based sharing rule so all sales team members have Read/Write access to contacts.
- B. Remove sharing rules and replace them with Apex sharing for Unite Air and the other large accounts.
- C. Implement an account hierarchy and redistribute the contacts evenly under the child accounts.
- D. Create a permission set for the sales team to grant them Read/Write access to all account fields.

Answer: C

NEW QUESTION 148

Universal Containers maintains Job information in a Custom Object that contains sensitive information. The only users who should be able to view and edit Job records are the user who owns the record and all users in the Delivery profile. Which three platform sharing tools are required to support the above requirements? Choose 3 answers.

- A. Grant access Using Hierarchy sharing setting on the Job Object set to false.
- B. "Modify All" permission for Job Object on the Delivery Profile.
- C. Criteria-Based sharing rule for the Delivery Profile on the Job Object.
- D. Organization-Wide Default sharing setting of Private on the Job Object.
- E. "View All Data" profile permission on the Delivery Profile.

Answer: ABD

NEW QUESTION 149

What should a Salesforce architect recommend to make sure that users that gained access to a custom object record through Apex managed sharing do not lose access to it when its owner is changed?

- A. Create specific Apex Sharing Reason for the custom object.
- B. Use "runAs" system method in Apex classes to enforce record visibility.
- C. Use "With Sharing" keyword to make sure record visibility will be considered.
- D. Create a new record in _Share object with RowCause 'Manual'.

Answer: A

NEW QUESTION 154

Universal Container is creating a custom VF page to allow user to edit contact records. The developer has used an apex:outputField for the Phone field on the contact obj. What is the expected behavior if a user without FLS accesses the VF page?

- A. The user encounters an error while saving the record
- B. The field is automatically removed from the page
- C. The output field is visible to user
- D. The user is able to enter a value into the phone field

Answer: B

NEW QUESTION 156

Universal Container has a set of Account management users that should only see accounts once the account becomes a customer. The type field on the Account identifies whether the account is a prospect, customer, partner, or other. Which two methods could an Architect use to enable this sharing requirement, assuming a private sharing model for accounts? Choose two:

- A. Create a public list view, where accounts of type customer are included and share the list view with account management public group
- B. Institute a business process that calls for the account manager to be added to the account team once the account becomes a customer
- C. Create an account sharing rule that shares all accounts owned by sales to be shared with account management roles and subordinates
- D. Create a criteria-based sharing rule that shares the account to the account management group when the type is customer

Answer: BD

NEW QUESTION 158

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public link to a product during a meeting. She wants to ensure they do not have access to the file after the meeting. How should Sarah accomplish this?

- A. Move the file to another folder
- B. Rename the file.
- C. Delete the file.
- D. Delete the public link.

Answer: D

NEW QUESTION 163

Universal Containers has Controlled by Parent sharing settings on the Contact object and Public Read Only sharing settings on Account, Opportunity, and Case objects. Which two options can the user see while adding Account team members to the Account?

- A. Case Access
- B. Opportunity Access
- C. Contact Access
- D. Activity Access

Answer: AB

NEW QUESTION 167

Which are two valid use cases for programmatic sharing? Choose 2 answers.

- A. An external system manages user record access.
- B. Frequent user ownership changes based on re-alignments.
- C. Native sharing functionality does not meet requirements.
- D. Setting user ownership for standard and custom objects.

Answer: AC

NEW QUESTION 171

After testing and deploying a new trigger that creates a related order when a opportunity is closed, the Architect begins receiving complaints of permission error messages appearing when closing an opportunity.
How did this error occur?

- A. The trigger should be using RunAs() when creating the order.
- B. Trigger is using IsCreateable() Apex method and the user doesn't have create permission on the Order object.
- C. The trigger handlers class does not use any sharing keywords and the user does not have access to the orders related to the opportunity.
- D. The trigger handler class is using "with sharing" and the user does not have access to the order related to the opportunity.

Answer: D

NEW QUESTION 172

The architect at Universal Containers would like to prevent users from editing encrypted fields. Assuming no customizations are implemented, which two options should the Architect choose to support the requirement?
Choose 2 answers

- A. Validation Rules
- B. Page Layout settings
- C. Apex Triggers
- D. Workflow Rules

Answer: AB

NEW QUESTION 174

Universal Containers is updating its Organization-Wide Sharing Settings for the Account Object from a "Public Read/Write" model to a "Private" model, so that they can hide certain national accounts from sales reps and sales managers. These national accounts should only be accessible by sales directors and above. Universal Container's Role Hierarchy matches its organizational hierarchy. Which two options should the Architect consider when designing the solution? Choose 2 answers

- A. Sales directors will need a sharing rule created so that they can see accounts owned by Sales Users.
- B. National accounts must be owned by a user who is above the sales managers in the Role Hierarchy.
- C. Apex managed sharing will have to be disabled for the account object to protect the national accounts.
- D. If a sales rep is added to the Opportunity Team for a national account, they will gain access to account data.

Answer: BD

NEW QUESTION 175

Universal containers (UC) has a partner community for its 200 distributors. UC customer accounts are .. organization-wide default setting for the custom Delivery object is private.
How can an architect advise UC to grant all users at a distributor access to delivery records for all customer distributor?

- A. Create a Sharing set for the Distributor profile to grant access to the Delivery object.
- B. Create a criteria-based sharing rule that shares delivery records matching the Distributor to user distributor.
- C. Give ownership of the delivery record to a distributor user.
- D. Create a criteria-based sharing rule that shares delivery record matching a distributor to the ...

Answer: A

NEW QUESTION 176

When writing test methods, what functionality is verified by the system method "runAs()"?

- A. Enforcement of a user's record sharing.
- B. Enforcement of user permissions.
- C. Enforcement of a user's field-level security.
- D. Enforcement of user's public group assignments.

Answer: A

NEW QUESTION 181

In order to comply with regulatory requirements, Universal Health must encrypt all Personally Identifiable Information (PII), both while it is being transmitted over the network and while it is at rest. Universal Health has completed a data audit and has determined that 12 fields on the contact record can contain PII, including the contact name and several other standard fields. Universal Health would like the fields to remain accessible in Salesforce. Which two options does Universal Health have to maintain compliance?
Choose 2 answers.

- A. Implement a custom Apex trigger to automatically encrypt the PII data using the Apex Crypto Class.
- B. Update the field type of each of the 12 fields to "Text (Encrypted)" so that they are encrypted at rest.
- C. Enable Salesforce Platform Encryption and select the 12 contact fields to be encrypted.
- D. Use an external, third party encryption service to encrypt PII before it enters Salesforce.

Answer: BC

NEW QUESTION 186

Universal Containers has implemented a community for its customers using the Customer Community sense type. They have implemented a custom object to store service requests that has a look up to the account record. The Organization Wide Default External Access for the service request object is set to Private. Universal Containers wants their customers to be able to see service requests for their account through the community Customers should not see service requests for other accounts. What Salesforce feature can the Architect use to implement this?

- A. Use manual sharing to share the service requests manually when a new community user is added.
- B. Use a Sharing Set to share service requests related to the account based on the community user's profile.
- C. Use a Sharing Rule to share service requests to the community user based on their role.
- D. Use Apex Managed Sharing to share service requests related to the account to the appropriate community users.

Answer: B

NEW QUESTION 188

Universal Containers has a customer that meets criteria for two Enterprise territory Management territories (Portugal and Southern Europe). What is necessary to assign opportunities to a territory for this account?

- A. Create a criteria-based sharing rule on the Opportunity to assign It to a territory.
- B. Create a Process Builder Process that updates the Territory field on the Opportunity
- C. The territory with the highest Territory Type Priority is automatically assigned to the Opportunity
- D. Create an Apex class that implemen
- E. Filter-Based Opportunity Territory Assignment

Answer: D

NEW QUESTION 193

Which users have access to Opportunity records owned by an external user, assuming no other changes to the sharing model have been implemented?

- A. The record owner and any user above the external user in the role hierarchy.
- B. The record owner only.
- C. The record owner and any user below the external user in the role hierarchy.
- D. The record owner and all internal users.

Answer: A

NEW QUESTION 196

Universal Containers regularly uploads large amounts of parent and child records into Salesforce to maintain integrations with other systems that update their date in scheduled batches or continuously in real time. Which two situations may pose a risk of producing locking errors? Choose 2 answers.

- A. Updates to child records that have the same parent records are being processed simultaneously in separate transactions.
- B. Updates to parent and child records are being processed in the same batch.
- C. Updates to parent records and their child records being processed simultaneously in separate threads.
- D. Updates to parent and child records are being processed synchronously in the same threads.

Answer: AC

NEW QUESTION 201

An External Object is created to show Invoices from an external accounting system. When viewing the External Object, a user should only access invoice records the user is authorized to see.

What two actions are required to achieve the above requirement? Choose 2 answers

- A. Setup External Object to use OAuth to connect to the Accounting system.
- B. Create an owner based sharing rule to grant visibility to the Invoice object.
- C. Restrict access to data in the accounting system.
- D. Grant access to the External Object to only the Account Manager profile.

Answer: AD

NEW QUESTION 204

Universal Containers has the following requirements: A custom Loan object requires Org-Wide Defaults set to Private. The owner of the Loan record will be the Loan Origination Officer. The Loan record must be shared with a specific Underwriter on a loan-by-loan basis. The Underwriters should only see the Loan records for which they are assigned. What should the Architect recommend to meet these requirements?

- A. Use criteria-based sharing rules to share the Loan object with the Underwriter based upon the criteria defined in the criteria-based sharing
- B. Create a lookup relationship from the Loan object to the User objec
- C. Use a trigger on the Loan object to create the corresponding record in the Loan share object
- D. Create a master-detail relationship from the Loan to the User objec
- E. Loan records will be automatically shared with the Underwriter
- F. Create an Apex Sharing Reason on the Loan object that shares the Loan with the Underwriter based upon the criteria defined in the Sharing Reason

Answer: B

NEW QUESTION 207

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