

## Sharing-and-Visibility-Designer Dumps

### Salesforce Certified Sharing and Visibility Designer (SP19)

<https://www.certleader.com/Sharing-and-Visibility-Designer-dumps.html>



**NEW QUESTION 1**

Which two access grants are stored in the Group Maintenance tables? Choose 2 answers

- A. Inherited access grants
- B. Explicit grants
- C. Group Membership grants
- D. Implicit grants

**Answer:** AC

**NEW QUESTION 2**

Universal Containers uses person accounts to represent retail customers and business accounts to represent commercial customers. The Retail Sales team should not have access to commercial customers but have access to ALL retail customers.

With organization-wide default on Account set to Private, how might the architect meet these requirements?

- A. Give View All access for Accounts to the Retail Sales profile.
- B. Update Retail Sales profile to grant access to Person Account record type.
- C. Create an owner-based sharing rule on AccountContactRelation to grant access to at account contact roles records owned by sales reps.
- D. Create a criteria-based sharing rule giving Retail Sales role access to Accounts of type PersonAccount.

**Answer:** D

**NEW QUESTION 3**

What is the best practice for testing sharing and visibility changes?

- A. Use Administrative and User reports to view the Active Users.
- B. Use the Login As feature for a sample user in each role and profile.
- C. Use Field Audit Trail to audit the field meta-data and visibility.
- D. Use the Sharing button to test Profile and Permission set changes.

**Answer:** B

**NEW QUESTION 4**

The Architect at Universal Containers has created a List View to show all open Opportunities that were created in the last month, and would like to make this list view visible to certain groups of users. Which two options are available to the Architect for sharing the List View?

- A. Public Groups
- B. Profiles
- C. Roles and Subordinates
- D. Manual Sharing

**Answer:** AC

**NEW QUESTION 5**

Sales manager want their team members to help each other close Opportunities. The Opportunity and .. private. To grant Opportunity access to sales reps on the same team, ownership-based sharing rules ..

What is the side effect of this approach?

- A. Sales Reps on the same team will have Edit access to the Accounts for Opportunity owned by their.
- B. Sales reps on the same will have Read access to the Accounts for Opportunities owned by their.
- C. All sales reps will have Read access to all Accounts.
- D. All sales reps will have Read access to Accounts for all Opportunities.

**Answer:** C

**NEW QUESTION 6**

Universal container (UC) use External Object to retrieve Invoice data from a Legacy ERP. A finance team requested to have access to the Invoice records in the account page.

In addition to objects access in the finance users profile, what other feature should a Sales Architect recommend?

- A. Create a criteria-based sharing rule to grant access to the records.
- B. Include the Invoice Related List On Account Page layout.
- C. Create an owner-based sharing rule to grant access to the records.
- D. Use APEX managed sharing to grant access to the records.

**Answer:** D

**NEW QUESTION 7**

Universal Containers has requirement for the Architect to develop Apex Managed Sharing code for the custom Job object. The sharing settings for the Job object are set to Private.

When assigning access level for the record, which two lines of code will cause a DML exception on insert to the database?

Choose 2 answers

- A. Objectname.AccessLevel='Edit'
- B. Objectname.AccessLevel='All'

- C. Objectname.AccessLevel='None'
- D. Objectname.AccessLevel='Read'

**Answer:** BC

#### NEW QUESTION 8

Which three capabilities are available with Enterprise Territory Management? Choose 3 answers

- A. Create a public group with Territory
- B. Share a report or dashboard folder with a Territory
- C. Metadata API Support
- D. Integration with Collaborative Forecasting
- E. Assignment of Territory on Opportunities

**Answer:** CDE

#### NEW QUESTION 9

After testing and deploying a new trigger that does creates a related order when a opportunity is closed, the .. complaints of permission error messages appearing when closing an opportunity.  
How did this error occur?

- A. The trigger should be using RunAs() when creating the order.
- B. Trigger is using IsCreateable() Apex method and the user doesn't have create permission on the Oder object.
- C. The trigger handlers class does not use any sharing keywords and the user not have access to the orders related to the opportunity.
- D. The trigger handler class is using "with sharing" and the user does not have access to the orders related to the opportunity.

**Answer:** B

#### NEW QUESTION 10

Universal Containers has a global 24x7 Salesforce.com implementation that supports Sales, Services, Order Management, and various other parts of their business. They have a nested territory hierarchy, 10,000 sales users, and 20,000 support agents. Territory changes happen daily. The demand for new applications and changes to the platform is high and they follow an agile development methodology and deliver new releases every two weeks on the platform. What Salesforce.com feature would help the system recover from a maintenance restart on Salesforce.com servers?

- A. Enable Granular Locking on the system.
- B. Enable Deferred Sharing Rule recalculation.
- C. Enable Parallel Sharing Rule recalculation.
- D. Enable Filter -Based Opportunity Territory Assignment.

**Answer:** B

#### NEW QUESTION 10

A user at Universal Containers would like to give access to a Report folder to someone else in the organization. Which two access permissions should the user have to support this requirement? Choose 2 answers.

- A. The "Viewer" Report folder permission
- B. The "Editor" Report folder permission.
- C. The "Manage Reports in Public Folders" Profile permission.
- D. The "Manager" Report folder permission.

**Answer:** CD

#### NEW QUESTION 13

Sales Operations at Universal Container (UC) wants to create the opens to fiber appropriates for center. In which two ways can UC hide list that are not relevant to an individual use since there will be Choose 2 answers.

- A. Share the list views with the appropriate queue.
- B. Share the list views with the appropriate individual users.
- C. Share the list views with the appropriate public group.
- D. Share the list views with the appropriate role in the role hierarchy

**Answer:** C

#### NEW QUESTION 17

Partner users can access records belonging to users in their account at their same role or lower in the role hierarchy, for Cases, Leads, Opportunities and Custom Objects. Which of the following access has to be given?

- A. Super user permission

**Answer:** A

#### NEW QUESTION 20

Universal Containers has selected a small and diverse group of users to review Inactive accounts. Given the Private sharing model, a public group was created and made available to this group of users. A sharing rule was created to make inactive Accounts visible to the public group. However some of these users are

reporting they don't see any of the Accounts that were shared with the public group.  
what is the underlying Issue for these users?

- A. The users are In profiles that have no access to the Account object.
- B. The page layout assigned to these mart to different than the Account owner
- C. The users have a permission set that only allow Accounts in "Active' status.
- D. The Accounts ire owned by users higher In the role hierarchy.

**Answer:** A

**NEW QUESTION 24**

What advanced tool can Salesforce enable for Large-scale role hierarchy realignments?

- A. Set external organization-wide default to public read only
- B. Skinny Table Indexing
- C. Granular locking
- D. Partitioning by Divisions

**Answer:** C

**NEW QUESTION 26**

The sales manager in Japan have asked the sales manager in Australia to assist them with closing the .. How are these requirements achieved?

- A. Use sharing set to give the sales manager access to the deals.
- B. Create ownership-based sharing rule.
- C. Use opportunity teams to automatically add the sales manager as a team member.
- D. Assign the sales manager View All on the opportunity object.

**Answer:** B

**NEW QUESTION 30**

Assuming granular locking is enabled, what activity can happen in parallel to changing a community account owner without risking group membership lock errors?

- A. Deletion of a Role
- B. Creation of a Role
- C. Creation of a Territory
- D. Deletion of a Territory

**Answer:** C

**NEW QUESTION 34**

A Sales Rep at Universal Containers wants to create a dashboard to see how his sales numbers compare with his peers. Assuming a Private model, which two permissions would the Sales Rep need to meet this requirement?

- A. Manage Custom Report Types
- B. Customize Application
- C. Manage Dashboards
- D. View All Data

**Answer:** CD

**NEW QUESTION 36**

Universal Containers has enabled External Default Sharing and wants to allow for external users to have the External Sharing Default set to Public Read-Only for a custom object. Which two options are valid Internal Default sharing settings for the custom object?

- A. Controlled by Parent
- B. Public Read/Write
- C. Private
- D. Public Read Only

**Answer:** BD

**NEW QUESTION 37**

Universal Containers has a large network of partners, who each have seasonal workers that need .. How might the Architect design the solution to federate user setup to the Partners?  
Choose 2 answers

- A. Assign delegated external administrators at each partner.
- B. Grant the Modify Users permission to the partner managers.
- C. Allow external users to self register.
- D. Create a permission set giving Read/Write to the User object to partner manager.

**Answer:** AC

**NEW QUESTION 41**

In order to allow community users to collaborate on Opportunities, which license type must the users.

- A. Sales Community
- B. Customer Community
- C. Partner Community
- D. Customer Community plus

**Answer: C**

**NEW QUESTION 45**

Universal containers (UC) implemented a private organization-wide default for the Container and Case objects. How can UC give support representatives access to Container and Case records owned by Customer Community users?

- A. Create an ownership-based sharing rule that gives access to the head of support role and internal subordinates
- B. Create a criteria-based sharing rule that gives access to the head of support role and internal subordinates
- C. Support representatives nil automatically get access to these records via the role hierarchy
- D. Create a Share Group based on the sharing set created for the Customer Community User Profile.

**Answer: D**

**NEW QUESTION 50**

Universal Containers uses 75,000 distributors that have close to 1 million total users. Distributors need opportunities assigned to the distributor for delivery. What license recommendation will meet distributor needs?

- A. Sales Cloud
- B. Customer Community Plus
- C. Partner Community
- D. Customer Community

**Answer: C**

**NEW QUESTION 54**

How would you make sure Visualforce page is security proof? Choose 3 answers

- A. Manually check for cross site
- B. Manually check for sql injection
- C. Submit to force security scanner
- D. Use web application tool for security
- E. Use debug to check hijacked requests

**Answer: CDE**

**NEW QUESTION 56**

Universal Containers has a set of Account Management users that should only see Accounts once the Account becomes a customer. The Type field on the Account identifies whether the Account is a Prospect, Customer, Partner or Other. Which two methods could an Architect use to enable this sharing requirement, assuming a private sharing model for Accounts? Choose 2 answers.

- A. Institute a process that calls for the Account Manager to be added to the Account Team once the Account becomes a customer.
- B. Create an Account Sharing Rule that shares all Accounts owned by Sales to be shared with Account Management roles and subordinates.
- C. Create a Public List View, where Accounts of Type Customer are included and share the List view with the Account Management public group.
- D. Create a Criteria-based Sharing rule that shares the Account to the Account Management Group when the Type is Customer.

**Answer: AD**

**NEW QUESTION 61**

Universal Containers has developed an AppExchange managed package for their distribution partners, which required a private key to be generated for each partner and used by the code. Universal Containers support representatives must be able to access the private key value to debug connection issues, but it must not be possible for the partner to access the value. How can the Architect best support this requirement?

- A. Store the value in a text field on a protected custom setting in the package.
- B. Store the value in a static variable in a class included in the managed package.
- C. Store the value in the text field on a list custom setting in the managed package.
- D. Store the value in an encrypted field on a custom object in the package.

**Answer: C**

**NEW QUESTION 65**

Universal Containers is designing a new community using the Customer Community license type. They would like to have the users complete survey questions through the community interface and store the responses in a Custom Object that has a lookup to the account object. Any internal user who has access to the account should be able to see all survey responses. All Customer Community users should be able to see surveys filled in by other users for their company, but not surveys for other companies. What are the correct security settings to achieve this?

- A. Set all Organization-Wide Default settings to be "Public Read/Write" for both internal and external users.
- B. Set all Organization-Wide Default security to be "Private" for both internal and external users and use Sharing Rules to grant the desired access
- C. Set all Organization-Wide Default security to be "Public Read/Write" for internal users and "Private" for external users.

D. Set the custom object to be master-detail to the Account and leave the Organization-Wide Default settings as their default values.

**Answer: B**

**NEW QUESTION 68**

Universal Containers is a fast-growing company that sells containers globally. It has thousands of dealerships throughout the world where local dealers service Containers sold locally. They recently opened two dealerships in California: NorthCal and SoCal. Universal Containers implemented a new partner community to enable their dealers. Each dealership has a dealer Manager who has all service agents report into them. Assuming a private sharing model, what is the best option to enable dealer managers to have visibility to customer cases within their dealership and not across all dealerships?

- A. Create sharing groups that share all cases to all agents under the Dealer manager.
- B. Create a batch job that creates sharing rules as needed, based on the cases created.
- C. Build a trigger that create manual sharing of cases as needed whenever a new case is created.
- D. No changes are needed to the sharing and visibility model to implement this requirement.

**Answer: D**

**NEW QUESTION 73**

What should a Salesforce architect recommend to make sure that users that gained access to a custom of sharing do not lose access to it when its owner is changed?

- A. Create a specific Sharing Reason for the custom object.
- B. Use "runAS" system method in Apex classes to enforce record visibility.
- C. Create a new record in \_Share object with RowCause "Manual"
- D. Use "With Sharing" keyword to make sure record visibility will be considered

**Answer: A**

**NEW QUESTION 78**

Universal Containers has created a custom object to store highly confidential client relationship data with Private sharing settings. Which two options would an Architect choose to ensure access only to the record owner and the administrator?  
Choose 2 answers.

- A. Disable "Grant Access Using Hierarchies."
- B. Disable the "Create" permission on all other profiles.
- C. Disable the "Read" permission on all other profiles.
- D. Disable the "View All" permission on all other profiles.

**Answer: AD**

**NEW QUESTION 80**

Which two options provide implicit record access to users? Choose 2 answers

- A. Read-only access to parent account for a user, based on a criteria-based sharing rule
- B. Read-only access to parent account for a user with access to a child case
- C. Access to child opportunities for the owner of the parent account
- D. Access to related leads for the owner of the parent campaign

**Answer: BC**

**NEW QUESTION 84**

The Finance team at Universal Containers usually does not need access to Account and Contract records A .. given Opportunity access for a big deal to help with tax calculation. She can now also access Account and C..

Which two reasons could be causing this issue? Choose 2 answers

- A. Contact records can be accessed due to implicit sharing from Account.
- B. Account records can be accessed due to implicit sharing from Opportunity.
- C. Contact records can be accessed due to implicit sharing from Opportunity.
- D. Account records can be access due to role hierarchy.

**Answer: AB**

**NEW QUESTION 87**

Universal Containers has a strict security model enforced through object, field, and row-based security mechanisms. The Architect would like to ensure the security model is being thoroughly tested using Apex automated tests. Which three considerations should be made when using the runAs() method to design Apex until tests?

- A. runAs() does not enforce user permissions or field-level permissions in test classes
- B. runAs() can be used inside of test classes to validate record-level security
- C. runAs() can be used inside of test classes to validate field-level permissions
- D. runAs() can be used outside of test classes to bypass record-level security
- E. runAs () counts towards total DML statements issued within transaction

**Answer: ABE**

**NEW QUESTION 89**

To reduce the case time resolution and improve customer satisfaction, Universal Containers (UC) wants to allow specialized marketing consultants to have edit access to Case records of VIP customers. These casts should be visible only to the support rep who owns the case and the marketing consultants. Which recommendation should a Salesforce architect give to allow this scenario?

- A. Case organization-wide default Private and Account Team with Read/Edit permission.
- B. Case organization-wide default Public Read Only and Case Team with Read permission.
- C. Case organization-wide default Private, role hierarchy, and Read Only ownership-based sharing rule.
- D. Case organization wide default Private and Case Team with Read/Edit permission.

**Answer: D**

#### NEW QUESTION 94

A Visualforce controller has a requirement to be written with "Without Sharing" at the top level; however, certain methods within the page still need to enforce the user permissions for creating records and accessing certain fields. Which two methods below would be used to enforce this requirements? Choose 2 answers.

- A. Schema.DescribeFieldResult
- B. Schema.getGlobalDescribe
- C. UserInfo.getProfileID
- D. Schema.DescribeSObjectResult

**Answer: AD**

#### NEW QUESTION 97

Universal Health is planning to store patient notes in Salesforce. Patient notes consist of long text notes taken by a use to document phone calls with a patient. A date audit has identified that these notes can contain Personally Identifiable Information (PII) and Personal Health Information (PHI). The regulatory requirements state that this data must be encrypted at rest as well as in transit. What should the Architect do in order to make sure Universal Health stays compliant?

- A. No action is required; all Salesforce data is encrypted at rest as part of Salesforce's standard trust measures.
- B. Enable Salesforce Shield Platform Data Encryption and mark the patient notes field as encrypted.
- C. Create a new Custom Field of type "Text (Encrypted)" and move the patient notes data into the new field.
- D. Use an Apex trigger and the Apex Crypto class to encrypt patient notes as soon as they are saved to Salesforce.

**Answer: B**

#### NEW QUESTION 101

Universal Containers has developed Apex code to manually create AccountShare records to grant specific users access to individual Accounts. What must the Architect do to ensure the AccountShare records are not deleted when the owner of the Account is changed?

- A. Create the share records and set the RowCause to a custom Apex Sharing Reason
- B. Create the share records in a class with the "Without Sharing" keyword
- C. Create the share records with the Delete on Owner Change field set to false
- D. Create the share records and set the RowCause to Manual

**Answer: A**

#### NEW QUESTION 104

What should the Architect do to ensure Field-Level Security is enforced on a custom Visualforce page using the Standard Lead Controller?

- A. Use the "With Sharing" keyword on the Standard Lead Controller.
- B. Nothing; Field-Level Security will automatically be enforced.
- C. Use the `{!Schema.sObjectType.Lead.fields.isAccessible()}` expression
- D. Use the `Schema.SObject.Lead.isAccessible()` method.

**Answer: B**

#### Explanation:

```
<apex:outputText value="{!contactName}" rendered="{!$ObjectType.Contact.fields.Name.Accessible}" />
```

#### NEW QUESTION 107

A developer at Universal Container is building an integration within a managed package for their internal org that requires login to an external system. The end point requires basic authentication. The Architect would like to ensure that the username and password are managed securely. Which three options should the Architect recommend to secure the credentials?

- A. Store the credentials in a custom object using encrypted fields
- B. Store the credentials in named credentials that are used in the apex callout
- C. Store the credentials in the apex code, which will not be available to non-admins
- D. Store the credentials in protected custom metadata that are used in the apex callout
- E. Store the credentials in protected custom settings that are used in the apex callout

**Answer: BDE**

#### NEW QUESTION 110

Universal Containers has a custom object to maintain Job information with a private sharing model. The Delivery group is distributed through the Role Hierarchy based on geography. As the Delivery group often collaborates on Jobs, all users in the Delivery profile required View access to all Job records. In special case, the Delivery user who owns a job must be able to grant a Product Development user access to a Job record. Which two platform features can be used to support

these requirements?  
Choose 2 answers

- A. Criteria-based Sharing Rules
- B. "View All" Profile settings
- C. Owner-based Sharing Rules
- D. Manual Sharing

**Answer:** BD

**NEW QUESTION 115**

What is required to implement Filter-Based Opportunity Territory Assignment?

- A. Define an account assignment with a filter criteria rule for Filter-Based Opportunity Territory Assignment.
- B. Define a Territory assignment rule with filter criteria for Filter-Based Opportunity Territory Assignment.
- C. Define a custom Apex class for Filter-Based Opportunity Territory Assignment in the system.
- D. Define an Opportunity assignment rule with filter criteria for Filter-Based Opportunity Territory Assignment.

**Answer:** C

**NEW QUESTION 120**

Universal Containers has a Private Sharing Model for the Opportunity object. Sales Rep A at Universal Containers created the Opportunity record and then transferred ownership of the Opportunity record to Sales Rep B. Both Sales Rep A and B have the same role in the Role Hierarchy. What access will Sales Rep A have to the Opportunity after the transfer?

- A. Full Access
- B. No Access
- C. Read/Write
- D. Read Only

**Answer:** B

**NEW QUESTION 124**

Universal Containers (UC) has a custom Apex class that enforces a business process and updates opportunities. UC has noticed that fields with field level security permission of read only on certain users' profiles are being updated by this class. How should the architect fix this problem?

- A. Add With Sharing keyword to the class,
- B. Put the code in an inner class that uses the With Sharing keyword.
- C. Use the IsUpdateable() Apex method to test each field prior to allowing update.
- D. Use the WITH SECURITY\_ENFORCED keyword in the SOQL statement.

**Answer:** D

**NEW QUESTION 126**

Universal Containers has set Account Sharing to Private with Account Teams enabled. Which two user groups can add team members on the Account? Choose 2 answers

- A. The current Account Owner can add team members.
- B. The user specified as the Manager on the Owner's User record
- C. Someone above the Account Owner in the Role Hierarchy with read access
- D. Any Account Team Member with read access on the Account

**Answer:** C

**NEW QUESTION 128**

Universal Containers (UC) has recently changed its internal policy to follow market regulations and create an internal team to manage the collection process. Only this team should have access to Invoice records. currently, invoice is a child in a Master-Detail relationship to Account. Although related lists have been removed from the page layouts, some profiles stills have access to the invoice object. Which approach should an architect recommend to fix this problem?

- A. Create a new Profile with no access to the Invoice object and assign it to all unauthorized users.
- B. Create a Permission Set with No Access to the Invoice object and assign it to unauthorized users.
- C. Replace Account and Invoice Master Detail Relationship by a Lookup and remove Invoice Access from the unauthorized profiles,
- D. Change the Invoice organization-wide default from Controlled by Parent to Private and remove invoice access from the unauthorized

**Answer:** D

**NEW QUESTION 132**

Universal Containers (UC) has a custom Apex class that enforces a business process and updates opportunity field-level security permissions of read only certain user's profiles are being updated by their class. How should the architect fix this problem?

- A. Put the code in an class that uses the With Sharing keyword.
- B. Use the IsUpdateable() Apex method to test each field prior to allowing updates.
- C. Use the With SECURITY\_ENFORCED keyword in the SOQL statement.
- D. Add With Sharing keyword to the class.

**Answer:** C

**NEW QUESTION 134**

Which two capabilities does the delegated administrator permission provide? Choose 2 answers

- A. Assign users profiles
- B. Unlock users
- C. Set OWD
- D. Create profiles

**Answer:** AB

**NEW QUESTION 138**

User A at Universal Containers is in the default account team for User B. User B owns the ACME account and changed User A's team member access to the account. What is the impact of this change?

- A. Changes affect the default Opportunity team.
- B. Changes affect only the ACME Account
- C. Changes affect the default Account team.
- D. Changes affect all child ACME Accounts.

**Answer:** B

**NEW QUESTION 143**

At Universal Containers, users should only see Accounts they or their subordinates own. All Accounts with the custom field "Key Customer" should be visible to all Senior Account Managers. There is a custom field on the Account record that contains sensitive information and should be hidden from all users, except 3 designated users who require view and edit access. These three users come from different user groups, and will change occasionally. Which three platform security features are required to support these requirements with the minimum amount of effort?

Choose 3 answers

- A. Criteria-Based Sharing Rules
- B. Owner-Based Sharing Rules
- C. Role Hierarchy
- D. Apex Managed Sharing
- E. Permission Sets

**Answer:** ACE

**NEW QUESTION 145**

At Universal Containers, Accounts and Contracts are normally visible to all employees, and Proposals center owner and managers. However, some Proposals are considered confidential and are managed by a Strategic should not be visible to anyone in the Sales group other than owner and the strategic team. How should the architect design for this requirement?

- A. Proposal Owner set to the Strategic Deals Team Queue and create an center- base sharing rule to grs
- B. Disable Grant Access Using Hierarchies and set an Owner\_Based Sharing rule for Strategic Deals team
- C. Proposal Owner set to the Strategic Deals Team Queue and set the Account relationship to Master-Dvt.
- D. Disable Grant Access Using Hierarches and set a Criteria-based Sharing rule for Strategic Deals team.

**Answer:** D

**NEW QUESTION 146**

Which two options can help mitigate the risks of import failures associated with large-volume bulk data loads? Choose 2 answers.

- A. Minimize user group hierarchy.
- B. Defer Sharing Calculation.
- C. Increase batch size.
- D. Group records by ParentID within a batch.

**Answer:** BD

**NEW QUESTION 147**

Universal Containers has implemented a strict software architecture for their custom Apex code. One of the requirements is that all SOQL queries are contained within reusable classes. Depending on the context of the Apex transaction, the queries should be able to run either "With Sharing" or "Without Sharing". Which two ways allow the Architect to meet these requirements?

Choose 2 answers.

- A. Create a reusable SOQLQueries class; do not specify "With" or "Without Sharing" on the SOQLQueries class.
- B. Create a reusable SOQLQueries class; do not specify "With" or "Without Sharing" on the SOQLQueries class and use the runAs() method to dynamically set the context.
- C. Create a reusable SOQLQueries class; specify "With Sharing" on the methods that require user context and "Without Sharing" on the methods requiring system context.
- D. Create a SystemSOQLQueries class and a UserSOQLQueries class; set the "With Sharing" keyword on the User SOQLQueries class and "Without Sharing" on the SystemSOQLQueries class.

**Answer:** CD

**NEW QUESTION 149**

Universal Containers (UC) has created a public group with certain Sales Engineers to help on complex deals and a sharing rule to grant access to these opportunities. Opportunity OWD is private.

What is the impact of these sharing settings?

- A. Subordinates of Managers who have Sales Engineers in the public group will also have access to these records.
- B. Sales Engineers that have a similar role of the Sales Engineers of the public group will also have access to these records.
- C. Sales Engineers Managers and their managers in the role hierarchy will also have access to these records.
- D. Sales Engineers direct reports will also have access to these records.

**Answer: C**

**NEW QUESTION 151**

Universal Containers wants to store Payment Term Details on the Account object, but the fields should only be visible on certain record types and for certain user profiles.

How can a System Administrator quickly determine which user profiles, page layouts, and record types include certain fields?

- A. Log in as each user profile and view the Account Page Layouts.
- B. Use the Field Accessibility Viewer for the fields in question
- C. Universally require the field at the field level.
- D. Click the Field-Level Security for the field on each Profile.

**Answer: B**

**NEW QUESTION 154**

Universal Containers has successfully implemented a large Service Cloud rollout for their national call center 3 months ago. One of their largest customer accounts, United Automotive, has over 15,000 open cases. Agents are now having trouble opening new cases for United Automotive. When they try to create a case, the following Error messages appear for them UNABLE\_TO\_LOCK\_ROW They notice that this only occurs for the United Automotive account. If they try to save the case again it will usually work, but the problem seems to be happening more and more often. What option should the Architect recommend?

- A. Review the Account structure to split the United Automotive account into multiple branch accounts.
- B. Review the Customer Service Profile to ensure that they have Read/Write access to the appropriate Case and Account Fields.
- C. Review all Case Sharing Rules and consolidate where appropriate to reduce the total number of sharing rules.
- D. Review all Account sharing rules to ensure that the Customer Service team has Read/Write access to the United Automotive Account.

**Answer: A**

**NEW QUESTION 159**

Universal Containers has set the Org-Wide Sharing Default for Accounts to Private and has created some sharing rules to extend access based on certain data access policies. An architect has been asked to review access to a certain set of key customer accounts. How might this review be conducted?

- A. Export the Account Share table and review.
- B. Run a Report on Sharing in the Admin Console.
- C. Log in as each user and Run the All Accounts List View.
- D. Use the Sharing button on each customer Account.

**Answer: A**

**NEW QUESTION 163**

To grant Universal Containers sales managers access to shipment records properly it was necessary to the IT Team is worried about improper access to records. Which two features and best practices should a Salesforce architect recommended to mitigate the risk?

- A. Use isShareable keyword in Apex classes to assure record visibility will be followed
- B. Use runAs system method in test classes to test using different users and profiles.
- C. Use With Sharing keyword in Apex classes to assure record visibility will be followed
- D. User isAccessible keyword Apex classes to assure recor visibility will be followed.

**Answer: CD**

**NEW QUESTION 166**

At Universal Containers, Accounts and Contacts are normally visible to all employees, and Proposals (custom object) are visible to the Account owner and managers. However, some Proposals are considered confidential and are managed by a Strategic Proposals team. These Proposals should not be visible to anyone in the Sales group other than the owner and the strategic team.

How should the architect design for this requirement?

- A. Proposal Owner set to the Strategic Deals Team Queue and set the Account relationship to Master-Detail.
- B. Disable Grant Access Using Hierarchies and set an Owner-Based Sharing rule for Strategic Deals team.
- C. Proposal Owner set to the Strategic Deals Team Queue and create an owner-based sharing rule to grant visibility to the Account owner
- D. Disable Grant Access Using Hierarchies and set a Criteria-Based Sharing rule for Strategic Deals team.

**Answer: D**

**NEW QUESTION 167**

What feature in Salesforce is needed to restrict access to a custom object that has Public Read/Write access?

- A. Role Hierarchy
- B. Record Type

- C. Page Layout
- D. Profile

**Answer:** D

**NEW QUESTION 172**

Universal Containers is implementing a community of High-Volume Community users. Community users should be able to see records associated to their Account or Contact record. The Architect is planning to use a Sharing Set to provide access to the records. When setting up the Sharing Set, certain objects are not available in the list of Available Objects. Which two reasons explain why an object is excluded from the list of Available Objects in a Sharing Set?

- A. The object is a custom object, and therefore not available for a sharing set.
- B. The object's Organization-Wide sharing setting is set to Public Read/Write.
- C. The object's Organization-Wide sharing setting is set to Private.
- D. The custom object does not have a lookup to Accounts or Contacts.

**Answer:** BD

**NEW QUESTION 176**

Universal Containers (UC) wants to reduce the amount of redundant leads entered into the system. UC.. only edited/reassigned by the lead owner. What organization-wide default (OWD) approach should be recommended to help UC implement these ..

- A. Implement a Public Read Only OWD on Lead.
- B. Implement a Public Read Only/Transfer OWD on Lead
- C. Implement a private OWD on Lead.
- D. Implement a Public Read/Write OWD on Lead.

**Answer:** A

**NEW QUESTION 181**

Which two settings are available in profiles, but not permission sets? Choose 2 answers.

- A. Tab Settings
- B. Record Types
- C. Page Layout Assignments
- D. Login Hours

**Answer:** CD

**NEW QUESTION 186**

Which of the following is used to encrypt a variety of widely used standard fields, along with some custom fields and many kinds of files.

- A. Shield Encryption.

**Answer:** A

**NEW QUESTION 187**

What can be done in Profile which is not in Permission Set

- A. Login Hours, Page Layout assignment

**Answer:** A

**NEW QUESTION 191**

Universal Containers (UC) operates worldwide with offices in more than 100 regions in 10 different countries role hierarchy to control data visibility. In the new fiscal year, UC is planned to reorganize the roles and rea..

Which two point should an Architect consider in this situation? Choose 2 answers

- A. Using a temporary parking lot account to improve performance.
- B. Changing complex role hierarchy can cause a high level of sharing recalculation.
- C. Restricting the organization-sharing configurations to private.
- D. Replacing Account records ownerships massively can cause data skew.

**Answer:** BD

**NEW QUESTION 194**

Universal Containers has just deployed a change to its role hierarchy. A manager is reporting that their staff can now see Accounts that they do not own and should not have access to. How should the Architect troubleshoot?

- A. While logged in as the System Administrator, use the Field Accessibility Viewer to view a matrix of who has access to Accounts.
- B. While logged in as the one of the Staff members, navigate to a sample account and use the Sharing button to determine who has access.
- C. While logged in as the one of the Staff members, navigate to their user record and inspect their profile and role membership.
- D. While logged in as the System Administrator, use the Field Accessibility Viewer to view a matrix of who has access to Accounts.

**Answer:** B

**NEW QUESTION 196**

Universal Container is creating a custom VF page to allow user to edit contact records. The developer has used an apex:outputField for the Phone field on the contact obj. What is the expected behavior if a user without FLS accesses the VF page?

- A. The user encounters an error while saving the record
- B. The field is automatically removed from the page
- C. The output field is visible to user
- D. The user is able to enter a value into the phone field

**Answer: B**

**NEW QUESTION 200**

Which three areas should the Architect review in order to increase performance of "Record Access" and "Sharing" calculations? Choose 3 answers.

- A. Custom Object data, to ensure that no Account has more than 10,000 Custom Objects that look up to it.
- B. Opportunity data, to ensure that no Account has more than 10,000 Opportunity records that are related to it.
- C. Record ownership, to ensure that no user owns more than 10,000 Object records in the system.
- D. Apex Managed Sharing triggers, to ensure that no trigger is querying more than 10,000 Object records.

**Answer: ABC**

**NEW QUESTION 202**

Universal Containers has junction object called "Job Production Facility", with 2 master-detail relationships to the Job and Production Facility custom objects. Both master records have a private sharing model.

What statement is true if a user's profile allows access (Create/Read) to the Job, but no access to the Production Facility Object?

- A. The user will be granted read access to the Production Facility record
- B. The user will see the junction object and the link to the Production Facility.
- C. The user will see the junction object but not the link to the Production Facility.
- D. The user will not be able to see the junction object records or the field values.

**Answer: D**

**NEW QUESTION 206**

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public link to a product during a meeting. She wants to ensure they do not have access to the file after the meeting.

How should Sarah accomplish this?

- A. Move the file to another folder
- B. Rename the file.
- C. Delete the file.
- D. Delete the public link.

**Answer: D**

**NEW QUESTION 211**

Universal Containers has Controlled by Parent sharing settings on the Contact object and Public Read Only sharing settings on Account, Opportunity, and Case objects. Which two options can the user see while adding Account team members to the Account?

- A. Case Access
- B. Opportunity Access
- C. Contact Access
- D. Activity Access

**Answer: AB**

**NEW QUESTION 214**

Which are two valid use cases for programmatic sharing? Choose 2 answers.

- A. An external system manages user record access.
- B. Frequent user ownership changes based on re-alignments.
- C. Native sharing functionality does not meet requirements.
- D. Setting user ownership for standard and custom objects.

**Answer: AC**

**NEW QUESTION 215**

Besides their own team accounts, sales managers at Universal Container need to have READ access to all other countries.

Role hierarchy was implemented accordingly (based on countries) but a Sales manager in the US comp records of the same segment in Canada.

What should be done to grant access in a proper way?

- A. Create criteria-based sharing rule to grant access to account records that have the same segment.
- B. Create owner-based sharing rule to grant access to account records that have the same segment.
- C. Create a public group and include all accounts of the same segment and grant access through.
- D. Change the role hierarchy and put all the sales managers in the US and Canada as the same role.

**Answer:** A

**NEW QUESTION 220**

Universal Containers (UC) has Affiliates who sell containers in countries where UC does not have a local office. UC has leveraged the Partner Community to manage the sales cycle. One of their affiliates has exponentially grown in the last years and restructured its internal sales team with the following structure:

Sales VP ..> Direct of sales ..> Sales Manager ..> Sales Reps

What is the main problem a Salesforce Architect will face to provide a solution?

- A. Partner Community does not support Role Hierarchy.
- B. Partner User Roles are limited to three levels.
- C. The Channel manager Role can not be shared with Partner Community.
- D. Super User does not work in Partner Community

**Answer:** B

**NEW QUESTION 222**

Universal Containers has recently implemented an integration that is populating 50 custom fields on the account object. They would like these fields to be available to Managers for reporting but do not want them to clutter the page layouts. What should the Architect recommend as a solution?

- A. Add the fields to the Managers' Account Page Layout; mark the page layout section as Collapsed.
- B. Grant the Managers access to the fields using a Role-Based Sharing Rule; leave them hidden on the page layout.
- C. Add the fields to a Custom Report; grant the Managers' Role access to the report folder.
- D. Grant Managers access to the fields using Field-Level Security; do not add them to a page layout.

**Answer:** D

**NEW QUESTION 223**

If OWD is Public Read Only, what are sharing access options

- A. Read, - Read/Write

**Answer:** A

**NEW QUESTION 226**

Universal containers (UC) has a partner community for its 200 distributors. UC customer accounts are .. organization-wide default setting for the custom Delivery object is private.

How can an architect advise UC to grant all users at a distributor access to delivery records for all customer distributor?

- A. Create a Sharing set for the Distributor profile to grant access to the Delivery object.
- B. Create a criteria-based sharing rule that shares delivery records matching the Distributor to user distributor.
- C. Give ownership of the delivery record to a distributor user.
- D. Create a criteria-based sharing rule that shares delivery record matching a distributor to the ...

**Answer:** A

**NEW QUESTION 231**

When writing test methods, what functionality is verified by the system method "runAs()"?

- A. Enforcement of a user's record sharing.
- B. Enforcement of user permissions.
- C. Enforcement of a user's field-level security.
- D. Enforcement of user's public group assignments.

**Answer:** A

**NEW QUESTION 232**

If you want to create some logic that will share certain records in APEX code, you just have to create special records that will open access to the desired records. The aim is to create records of certain type, for example , all share objects for custom objects are named as

- A. MyCustomObject\_Share

**Answer:** A

**NEW QUESTION 235**

Universal Containers has implemented a community for its customers using the Customer Community sense type. They have implemented a custom object to store service requests that has a look up to the account record. The Organization Wide Default External Access for the service request object is set to Private. Universal Containers wants their customers to be able to see service requests for their account through the community Customers should not see service requests for other accounts. What Salesforce feature can the Architect use to implement this?

- A. Use manual sharing to share the service requests manually when a new community user is added.
- B. Use a Sharing Set to share service requests related to the account based on the community user's profile.
- C. Use a Sharing Rule to share service requests to the community user based on their role.
- D. Use Apex Managed Sharing to share service requests related to the account to the appropriate community users.

**Answer:** B

**NEW QUESTION 240**

Universal Containers created a custom object called Defect and would like to enable the Sharing button on the Defect page layout to share the records manually to other users in the organization. In which scenario will the Sharing button appear?

- A. The Sharing model is either Private or Public Read only.
- B. The Sharing button always appears.
- C. The Sharing model is Public Read/Write.
- D. The Sharing model is Public Read/Write/Transfer.

**Answer: A**

**NEW QUESTION 243**

Universal Containers has a requirement to share Accounts automatically to the users at a field office. They currently have the following setup in their environment:

- Accounts are set to Private in the Org-Wide Default.
- The field office is specified by a lookup in the Account object.
- There are 400 field offices.
- The users in each field office are managed using public groups.

Based upon a lookup relationship field on the Account, how should the Architect meet this requirement?

- A. Use Manual Sharing to share the Account with the appropriate field office.
- B. Use Account Teams to share the Account with the appropriate field office.
- C. Use Programmatic Sharing to share the Account with the appropriate field office.
- D. Use Criteria-Based Sharing to share the Account with the appropriate field office.

**Answer: C**

**NEW QUESTION 245**

Universal Container (UC) is in a legal dispute regarding several orders. UC has found out these records VP of Sales has asked to ensure this cannot happen in the future.

What approach would meet this requirement?

- A. Remove Order delete Permission from Profiles and Permission Sets
- B. Implement a Sharing Rule that changes access for order to Read.
- C. Remove the Delete button from the Order Page Layout.
- D. Change the Record Type/Page Layout assignment for orders to be Read Only.

**Answer: AD**

**NEW QUESTION 250**

Universal Containers (UC) tuned off the Customer User Visibility feature in its Customer Community. What community functionality is expected by having the Customer User Visibility tuned off?

- A. Creating new Customer community users.
- B. Updating their user profile.
- C. Searching for other external users.
- D. Search for internal users.

**Answer: C**

**NEW QUESTION 255**

Universal Containers has the following requirements: A custom Loan object requires Org-Wide Defaults set to Private. The owner of the Loan record will be the Loan Origination Officer. The Loan record must be shared with a specific Underwriter on a loan-by-loan basis. The Underwriters should only see the Loan records for which they are assigned. What should the Architect recommend to meet these requirements?

- A. Use criteria-based sharing rules to share the Loan object with the Underwriter based upon the criteria defined in the criteria-based sharing
- B. Create a lookup relationship from the Loan object to the User object
- C. Use a trigger on the Loan object to create the corresponding record in the Loan share object
- D. Create a master-detail relationship from the Loan to the User object
- E. Loan records will be automatically shared with the Underwriter
- F. Create an Apex Sharing Reason on the Loan object that shares the Loan with the Underwriter based upon the criteria defined in the Sharing Reason

**Answer: B**

**NEW QUESTION 259**

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