

# Salesforce

## Exam Questions Sharing-and-Visibility-Designer

Salesforce Certified Sharing and Visibility Designer (SP19)



#### NEW QUESTION 1

Which two access grants are stored in the Group Maintenance tables? Choose 2 answers

- A. Inherited access grants
- B. Explicit grants
- C. Group Membership grants
- D. Implicit grants

**Answer:** AC

#### NEW QUESTION 2

Universal Containers uses person accounts to represent retail customers and business accounts to represent commercial customers. The Retail Sales team should not have access to commercial customers but have access to ALL retail customers.

With organization-wide default on Account set to Private, how might the architect meet these requirements?

- A. Give View All access for Accounts to the Retail Sales profile.
- B. Update Retail Sales profile to grant access to Person Account record type.
- C. Create an owner-based sharing rule on AccountContactRelation to grant access to at account contact roles records owned by sales reps.
- D. Create a criteria-based sharing rule giving Retail Sales role access to Accounts of type PersonAccount.

**Answer:** D

#### NEW QUESTION 3

Sales managers at Universal Containers (UC) have requested viewing customer invoices in Salesforce .. system. The architect at UC decided to surface the customer invoices in Salesforce using external objects a.. Configured an external object called Invoice.

Created a lookup relationship between account and the invoice

How can the architect grant the sales managers access to the customer invoices data?

- A. By creating a sharing set a share invoice with users in a sales manager role.
- B. By using manual sharing to share invoices with relevant sales managers.
- C. By creating sharing rules to share the invoice records with users in sales manager roles.
- D. By controlling the invoices object permission on the sales manager's profile.

**Answer:** D

#### NEW QUESTION 4

The Architect notices that there are many duplicate Account records and numerous sharing rules created in Salesforce. What would be the reason?

- A. The Organization-Wide Default for the Account object is Private.
- B. The Organization-Wide Default for the Account object is Public Read/Write.
- C. The Organization-Wide Default for the Account object is Public Read-Only.
- D. The Object permissions for the Account object are Create, Read, and Edit.

**Answer:** A

#### NEW QUESTION 5

Universal Containers has developed an AppExchange managed package for their distribution partners, which required a private key to be generated for each partner and used by the code. Universal Containers support representatives must be able to access the private key value to debug connection issues, but it must not be possible for the partner to access the value.

How can the Architect best support this requirement?

- A. Store the value in a text field on a protected custom setting in the package.
- B. Store the value in a static variable in a class included in the managed package.
- C. Store the value in the text field on a list custom setting in the managed package.
- D. Store the value in an encrypted field on a custom object in the package.

**Answer:** C

#### NEW QUESTION 6

Universal container (UC) use External Object to retrieve Invoice data from a Legacy ERP. A finance team requested to have access to the Invoice records in the account page.

In addition to objects access in the finance users profile, what other feature should a Sales Architect recommend?

- A. Create a criteria-based sharing rule to grant access to the records.
- B. Include the Invoice Related List On Account Page layout.
- C. Create an owner-based sharing rule to grant access to the records.
- D. Use APEX managed sharing to grant access to the records.

**Answer:** D

#### NEW QUESTION 7

Universal Containers has a private sharing model on Accounts. Apex Managed Sharing is required to share certain account records with all users who are assigned to a specific Role in the Role Hierarchy. What should be the recommended way for the Architect to implement this?

- A. Create an AccountShare record associated to a public group containing the Users in the Role.

- B. Create an AccountShare record associated to each user who is assigned to the Role.
- C. Create an AccountShare record associated to the required Role.
- D. Create an AccountShare record associated to a public group containing the Role.

**Answer:** A

#### NEW QUESTION 8

Which three capabilities are available with Enterprise Territory Management? Choose 3 answers

- A. Create a public group with Territory
- B. Share a report or dashboard folder with a Territory
- C. Metadata API Support
- D. Integration with Collaborative Forecasting
- E. Assignment of Territory on Opportunities

**Answer:** CDE

#### NEW QUESTION 9

Universal Containers has the following requirements:

- \* The Commercial Account and Consumer Account support departments should not collaborate.
- \* The Commercial and Consumer sales users roll up to the same VP of Sales, but there should be no collaboration between sales departments.
- \* The Commercial sales department should share its customers with the Commercial support department.
- \* The Consumer sales department shares its customers with the Consumer support department.
- \* The Commercial and Consumer support departments roll up to the same Support Director.
- \* The sales departments will remain the Account Owner for the Accounts that they sell to. What is the recommended Org-Wide Sharing Default for Accounts, and how would the Architect enable proper Commercial and Consumer Sales to Support Account Sharing for this scenario?

- A. Private Account Sharing with Sharing Rules from Commercial Sales Role(s) to Consumer Support Role(s) and Consumer Sales Role(s) to Commercial Support Role(s).
- B. Private Account Sharing with Sharing Rules from Commercial support Role(s) to Commercial Support Role(s) and Consumer Sales Role(s) to Consumer Support Role(s).
- C. Read-Only Account Sharing with Sharing Rules from Commercial Sales Role(s) to Consumer Support Group(s) and Consumer Sales Role(s) to Commercial Support Groups(s).
- D. Private Account Sharing with Sharing Rules from Commercial Sales Group(s) to Commercial Support Groups(s) and Consumer Sales Group(s) to Consumer Support Group(s).

**Answer:** D

#### NEW QUESTION 10

Universal Containers has selected a small and diverse group of users to review Inactive accounts. Given the Private sharing model, a public group was created and made available to this group of users. A sharing rule was created to make inactive Accounts visible to the public group. However some of these users are reporting they don't see any of the Accounts that were shared with the public group. what is the underlying Issue for these users?

- A. The users are In profiles that have no access to the Account object.
- B. The page layout assigned to these mart to different than the Account owner
- C. The users have a permission set that only allow Accounts in "Active" status.
- D. The Accounts ire owned by users higher In the role hierarchy.

**Answer:** A

#### NEW QUESTION 10

Universal containers (UC) service reps are assigned to a profile which has "View All" in Case object.. To make sure service reps have access to all relevant information to attend to customer requests, which Architect consider? Choose 2 answers

- A. Service reps will be able to access to Contact records if they are Controlled by Parent.
- B. Service reps will be able to access to Contact records due to Implicit Sharing.
- C. Service reps will NOT able to access to Contact records because Account OWD is private
- D. Service reps will NOT able to access to Contact records if they are controlled by Parent.

**Answer:** A

#### NEW QUESTION 13

The sales manager in Japan have asked the sales manager in Australia to assist them with closing the .. How are these requirements achieved?

- A. Use sharing set to give the sales manager access to the deals.
- B. Create ownership-based sharing rule.
- C. Use opportunity teams to automatically add the sales manager as a team member.
- D. Assign the sales manager View All on the opportunity object.

**Answer:** B

#### NEW QUESTION 15

What advanced tool can Salesforce enable for large-scale role hierarchy realignment?

- A. Granular locking
- B. Partitioning Division
- C. Set external organizational-wide default to public read only
- D. Skinny Table Indexing

**Answer:** A

#### NEW QUESTION 18

A Sales Rep at Universal Containers wants to create a dashboard to see how his sales numbers compare with his peers. Assuming a Private model, which two permissions would the Sales Rep need to meet this requirement?

- A. Manage Custom Report Types
- B. Customize Application
- C. Manage Dashboards
- D. View All Data

**Answer:** CD

#### NEW QUESTION 21

Universal Containers (UC) provides shipment tracking for its customers on a custom Shipment object. The .. yearly by the customers should be available on the Account record to the Marketing team, but the Marketing Shipment records.

What recommend should an Architect provide to accomplish this?

- A. Public organization-wide default on Shipment, process builder, and lookup relationship to Account.
- B. Private organization-Wide default on Shipment, rollup summary, and Master-Detail relationship to Account.
- C. Controlled by Parent (Account) on Shipment, trigger, and trigger, and Master-Detail relationship to Account.
- D. Private organization-wide default on Shipment, trigger, and Lookup relationship to Account,

**Answer:** C

#### NEW QUESTION 23

Universal containers (UC) implemented a private organization-wide default for the Container and Case objects.

How can UC give support representatives access to Container and Case records owned by Customer Community users?

- A. Create an ownership-based sharing rule that gives access to the head of support role and internal subordinates
- B. Create a criteria-based sharing rule that gives access to the head of support role and internal subordinates
- C. Support representatives nil automatically get access to these records via the role hierarchy
- D. Create a Share Group based on the sharing set created for the Customer Community User Profile.

**Answer:** D

#### NEW QUESTION 25

Universal Containers uses 75,000 distributors that have close to 1 million total users. Distributors need opportunities assigned to the distributor for delivery. What license recommendation will meet distributor needs?

- A. Sales Cloud
- B. Customer Community Plus
- C. Partner Community
- D. Customer Community

**Answer:** C

#### NEW QUESTION 26

Universal Containers has a set of Account Management users that should only see Accounts once the Account becomes a customer. The Type field on the Account identifies whether the Account is a Prospect, Customer, Partner or Other. Which two methods could an Architect use to enable this sharing requirement, assuming a private sharing model for Accounts?

Choose 2 answers.

- A. Institute a process that calls for the Account Manager to be added to the Account Team once the Account becomes a customer.
- B. Create an Account Sharing Rule that shares all Accounts owned by Sales to be shared with Account Management roles and subordinates.
- C. Create a Public List View, where Accounts of Type Customer are included and share the List view with the Account Management public group.
- D. Create a Criteria-based Sharing rule that shares the Account to the Account Management Group when the Type is Customer.

**Answer:** AD

#### NEW QUESTION 29

Universal Containers is designing a new community using the Customer Community license type. They would like to have the users complete survey questions through the community interface and store the responses in a Custom Object that has a lookup to the account object. Any internal user who has access to the account should be able to see all survey responses. All Customer Community users should be able to see surveys filled in by other users for their company, but not surveys for other companies. What are the correct security settings to achieve this?

- A. Set all Organization-Wide Default settings to be "Public Read/Write" for both internal and external users.
- B. Set all Organization-Wide Default security to be "Private" for both internal and external users and use Sharing Rules to grant the desired access
- C. Set all Organization-Wide Default security to be "Public Read/Write" for internal users and "Private" for external users.
- D. Set the custom object to be master-detail to the Account and leave the Organization-Wide Default settings as their default values.

**Answer:** B

### NEW QUESTION 30

Which two options provide implicit record access to users? Choose 2 answers

- A. Read-only access to parent account for a user, based on a criteria-based sharing rule
- B. Read-only access to parent account for a user with access to a child case
- C. Access to child opportunities for the owner of the parent account
- D. Access to related leads for the owner of the parent campaign

**Answer:** BC

### NEW QUESTION 33

Below are some details regarding the organization at Universal Containers:

- \* 1. Richard and Kevin are the east sales reps and their manager is Karen the East sales executive.
- \* 2. Sam and Wilder are West sales reps and the manager is Wendy, the West sales executive.
- \* 3. Bob is the CEO and managers both Karen and Wendy

Universal Containers role hierarchy follows their management structure. Richard owns an account, NewCompany, and Kevin owns an account, OldCompany. Karen manually shared her account NewWorld with Kevin. However, she has moved to a new role to lead all Named Accounts, and Phil, who replaced her, is the new owner of NewWorld. Which employees will have access to the NewWorld account?

- A. Bob and Phil
- B. Bob, Richard, Phil and Kevin
- C. Bob, Karen and Kevin
- D. Bob, Phil and Kevin

**Answer:** A

### NEW QUESTION 38

To reduce the case time resolution and improve customer satisfaction, Universal Containers (UC) wants to allow specialized marketing consultants to have edit access to Case records of VIP customers. These casts should be visible only to the support rep who owns the case and the marketing consultants. Which recommendation should a Salesforce architect give to allow this scenario?

- A. Case organization-wide default Private and Account Team with Read/Edit permission.
- B. Case organization-wide default Public Read Only and Case Team with Read permission.
- C. Case organization-wide default Private, role hierarchy, and Read Only ownership-based sharing rule.
- D. Case organization wide default Private and Case Team with Read/Edit permission.

**Answer:** D

### NEW QUESTION 43

A Visualforce controller has a requirement to be written with "Without Sharing" at the top level; however, certain methods within the page still need to enforce the user permissions for creating records and accessing certain fields. Which two methods below would be used to enforce this requirements? Choose 2 answers.

- A. Schema.DescribeFieldResult
- B. Schema.getGlobalDescribe
- C. UserInfo.getProfileID
- D. Schema.DescribeSObjectResult

**Answer:** AD

### NEW QUESTION 47

Universal Health is planning to store patient notes in Salesforce. Patient notes consist of long text notes taken by a use to document phone calls with a patient. A date audit has identified that these notes can contain Personally Identifiable Information (PII) and Personal Health Information (PHI). The regulatory requirements state that this data must be encrypted at rest as well as in transit. What should the Architect do in order to make sure Universal Health stays compliant?

- A. No action is required; all Salesforce data is encrypted at rest as part of Salesforce's standard trust measures.
- B. Enable Salesforce Shield Platform Data Encryption and mark the patient notes field as encrypted.
- C. Create a new Custom Field of type "Text (Encrypted)" and move the patient notes data into the new field.
- D. Use an Apex trigger and the Apex Crypto class to encrypt patient notes as soon as they are saved to Salesforce.

**Answer:** B

### NEW QUESTION 52

For the Universal Containers Commercial and Consumer support departments, having access to Activities for Contacts with which they interact is important. Commercial support users should not see Consumer Accounts/Contacts and Consumer support users should not see Commercial Accounts/Contacts. Assuming the Organization-Wide Default for Activities is set to "Controlled by Parent" what is the minimum level of Sharing access a support user would need to Accounts/Contacts to view associated Activities?

- A. Private Account/Contact Sharing Default with a Sharing Rule for each department set to Public Read/Write access to Accounts/Contacts.
- B. Private Account/Contact Sharing Default with a Sharing Rule for each department set to Private access to Accounts/Contacts.
- C. The users need no access to Accounts/Contacts with the proper Activity Sharing Rules and Profile Permissions for the Accounts Tab.
- D. Private Account/Contact Sharing Default with a Sharing Rule for each department set to Public Read only access to Accounts/Contacts.

**Answer:** D

### NEW QUESTION 53

What should the Architect do to ensure Field-Level Security is enforced on a custom Visualforce page using the Standard Lead Controller?

- A. Use the "With Sharing" keyword on the Standard Lead Controller.
- B. Nothing; Field-Level Security will automatically be enforced.
- C. Use the `{!Schema.sObjectType.Lead.fields.isAccessible()}` expression
- D. Use the `Schema.SObject.Lead.isAccessible()` method.

**Answer: B**

#### Explanation:

```
<apex:outputText value="{!contactName}" rendered="{!$ObjectType.Contact.fields.Name.Accessible}" />
```

### NEW QUESTION 55

The System Administrator at Universal Containers has created two list views called ListV1 and ListV2. One group of users should only see ListV1 and the second group of users should only see ListV2. Two public groups were created to restrict visibility to the respective list views. However, users in both groups are able to see both list views. What system permission in their profile enabled the users to see all list views?

- A. Manage Custom List Views
- B. Manage Private List Views
- C. Manage Public List Views
- D. Manage Custom Permissions

**Answer: C**

### NEW QUESTION 58

A developer at Universal Container is building an integration within a managed package for their internal org that requires login to an external system. The end point requires basic authentication. The Architect would like to ensure that the username and password are managed securely. Which three options should the Architect recommend to secure the credentials?

- A. Store the credentials in a custom object using encrypted fields
- B. Store the credentials in named credentials that are used in the apex callout
- C. Store the credentials in the apex code, which will not be available to non-admins
- D. Store the credentials in protected custom metadata that are used in the apex callout
- E. Store the credentials in protected custom settings that are used in the apex callout

**Answer: BDE**

### NEW QUESTION 59

Universal Containers has a custom object to maintain Job information with a private sharing model. The Delivery group is distributed through the Role Hierarchy based on geography. As the Delivery group often collaborates on Jobs, all users in the Delivery profile required View access to all Job records. In special case, the Delivery user who owns a job must be able to grant a Product Development user access to a Job record. Which two platform features can be used to support these requirements?

Choose 2 answers

- A. Criteria-based Sharing Rules
- B. "View All" Profile settings
- C. Owner-based Sharing Rules
- D. Manual Sharing

**Answer: BD**

### NEW QUESTION 61

Universal Containers (UC) has a custom Apex class that enforces a business process and updates opportunities. UC has noticed that fields with field level security permission of read only on certain users' profiles are being updated by this class. How should the architect fix this problem?

- A. Add With Sharing keyword to the class,
- B. Put the code in an inner class that uses the With Sharing keyword.
- C. Use the `IsUpdateable()` Apex method to test each field prior to allowing update.
- D. Use the `WITH SECURITY_ENFORCED` keyword in the SOQL statement.

**Answer: D**

### NEW QUESTION 66

Universal Containers uses 75,000 distributors that have close to 1 million total users. Distributors need opportunities assigned to their distributor for delivery. What license recommendation will meet distributor needs?

- A. Sales Cloud
- B. Customer Community Plus
- C. Partner Community
- D. Custom Community

**Answer: C**

### NEW QUESTION 70

Which two options can help mitigate the risks of import failures associated with large-volume bulk data loads? Choose 2 answers.

- A. Minimize user group hierarchy.
- B. Defer Sharing Calculation.
- C. Increase batch size.
- D. Group records by ParentID within a batch.

**Answer: BD**

#### NEW QUESTION 72

Universal Containers (UC) sales managers are complaining that they cannot access their teams' Shipment records (a custom object). Initially, the admin suggested that this is happening due to misconfigured role hierarchy (Shipment OWD is Private). After investigation, they determined the role hierarchy for these users is correct.

What can be the reason why Universal Containers sales managers are not able to see Shipment records?

- A. The Grant Access Using Hierarchies option on Shipment Sharing Settings was incorrectly disabled by the Salesforce admin.
- B. Role hierarchy implicit sharing was incorrectly disabled by the Salesforce admin.
- C. Ownership-based sharing rule for Shipment was incorrectly disabled by the Salesforce admin.
- D. Sales managers have only the Read permission on the Shipment object and should not be able to edit their team records.

**Answer: A**

#### NEW QUESTION 76

Universal Containers has implemented a strict software architecture for their custom Apex code. One of the requirements is that all SOQL queries are contained within reusable classes. Depending on the context of the Apex transaction, the queries should be able to run either "With Sharing" or "Without Sharing". Which two ways allow the Architect to meet these requirements?

Choose 2 answers.

- A. Create a reusable SOQLQueries class; do not specify "With" or "Without Sharing" on the SOQLQueries class.
- B. Create a reusable SOQLQueries class; do not specify "With" or "Without Sharing" on the SOQLQueries class and use the runAs() method to dynamically set the context.
- C. Create a reusable SOQLQueries class; specify "With Sharing" on the methods that require user context and "Without Sharing" on the methods requiring system context.
- D. Create a SystemSOQLQueries class and a UserSOQLQueries class; set the "With Sharing" keyword on the User SOQLQueries class and "Without Sharing" on the SystemSOQLQueries class.

**Answer: CD**

#### NEW QUESTION 78

How should the Architect ensure that OBJECT-LEVEL SECURITY is enforced within a custom Visualforce application that was a standard Apex controller on the Lead object?

- A. Use the runAs() method to enforce user permissions in the Apex controller.
- B. Use the Schema.DescribeSObjectResult.isAccessible() method in the Apex controller.
- C. Use the {!\$ObjectType.lead.accessible} expression within the Visualforce page.
- D. Use the "With Sharing" keyword when defining the Visualforce page.

**Answer: C**

#### NEW QUESTION 82

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public link to a product brochure with potential customers during a meeting. She wants to ensure they do not have access to the file after the meeting.

How should Sarah accomplish this?

- A. Rename the file.
- B. Delete the public link.
- C. Delete the file.
- D. Move the file to another folder.

**Answer: B**

#### NEW QUESTION 87

To grant Universal Containers sales managers access to shipment records properly it was necessary for the IT Team. The IT Team is worried about improper access to records. Which two features and best practices should a Salesforce architect recommend to mitigate the risk?

- A. Use the isShareable keyword in Apex classes to assure record visibility will be followed.
- B. Use the runAs system method in test classes to test using different users and profiles.
- C. Use the With Sharing keyword in Apex classes to assure record visibility will be followed.
- D. Use the isAccessible keyword in Apex classes to assure record visibility will be followed.

**Answer: CD**

#### NEW QUESTION 88

What feature in Salesforce is needed to restrict access to a custom object that has Public Read/Write access?

- A. Role Hierarchy
- B. Record Type

- C. Page Layout
- D. Profile

**Answer:** D

**NEW QUESTION 93**

Which two settings are available in profiles, but not permission sets? Choose 2 answers.

- A. Tab Settings
- B. Record Types
- C. Page Layout Assignments
- D. Login Hours

**Answer:** CD

**NEW QUESTION 96**

Universal Containers (UC) works with a dealer network to sell their products. There are approximately 5,000 dealers that do business with UC and UC has purchased a Partner Community to interact with each of their dealers on Opportunities. Each dealer is structured so that there are a group of managers who will oversee a larger team of agents. UC would like to set the Organization-Wide Defaults to Private for the Opportunity object, both internally and externally. Within each dealer, there are a few agents called Lead Agents who should be able to see the Opportunities for all of the other Agents at the dealer. What is the optimal solution for an Architect to recommend?

- A. Add a Sharing Set that shares Opportunities to the Lead Agent based on the Lead Agents Account.
- B. Build an Apex Managed Sharing rule that will assign specific Opportunities to Lead Agents.
- C. Grant Super User access to the Lead Agents as part of the Community user setup.
- D. Create a Sharing Rule to share opportunities to the owner's manager's role and below.

**Answer:** C

**NEW QUESTION 98**

Universal Containers' organization wide-defaults model is private for the Account object. A sales rep sees to opportunity records. Which level of access will the sales rep have to the related account record?

- A. No access
- B. Read/Create/Edit access
- C. Read/Create access
- D. Read-only access

**Answer:** D

**NEW QUESTION 103**

What can be done in Profile which is not in Permission Set

- A. Login Hours, Page Layout assignment

**Answer:** A

**NEW QUESTION 104**

Universal Containers would like to create a custom team solution that can be used on a custom Loan object. The following requirements must be met: The Loan custom object should be set to Private in the Org-Wide Defaults.

Any user added to the Custom Team object should have Read Only access to the corresponding Loan record. If the Custom Team record is marked as "Primary" then the corresponding user should have Read/Edit access to the corresponding Loan record.

Which two methods will allow the Architect to meet the requirements? Choose 2 answers.

- A. Create a custom trigger on the Custom Team object that inserts or updates records in the Loan\_share object.
- B. Create a criteria-based sharing rule on the Loan object that will share the Loan record with the appropriate user in the Custom Team object.
- C. Create Apex Sharing Reasons on the Loan object to identify the reason the Loan record was share.
- D. Create an owner-based sharing rule on the Custom Team object that will share the Loan record to the owner of the Custom Team record.

**Answer:** BD

**NEW QUESTION 107**

Universal Containers (UC) operates worldwide with offices in more than 100 regions in 10 different countries role hierarchy to control data visibility. In the new fiscal year, UC is planned to reorganize the roles and rea..

Which two point should an Architect consider in this situation? Choose 2 answers

- A. Using a temporary parking lot account to improve performance.
- B. Changing complex role hierarchy can cause a high level of sharing recalculation.
- C. Restricting the organization-sharing configurations to private.
- D. Replacing Account records ownerships massively can cause data skew.

**Answer:** BD

**NEW QUESTION 111**

What should a Salesforce architect recommend to make sure that users that gained access to a custom object record through Apex managed sharing do not lose

access to it when its owner is changed?

- A. Create specific Apex Sharing Reason for the custom object.
- B. Use "runAs" system method in Apex classes to enforce record visibility.
- C. Use "With Sharing" keyword to make sure record visibility will be considered.
- D. Create a new record in \_Share object with RowCause 'Manual'.

**Answer:** A

#### **NEW QUESTION 113**

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public link to a product during a meeting. She wants to ensure they do not have access to the file after the meeting. How should Sarah accomplish this?

- A. Move the file to another folder
- B. Rename the file.
- C. Delete the file.
- D. Delete the public link.

**Answer:** D

#### **NEW QUESTION 114**

Universal Containers has Controlled by Parent sharing settings on the Contact object and Public Read Only sharing settings on Account, Opportunity, and Case objects. Which two options can the user see while adding Account team members to the Account?

- A. Case Access
- B. Opportunity Access
- C. Contact Access
- D. Activity Access

**Answer:** AB

#### **NEW QUESTION 117**

Which are two valid use cases for programmatic sharing? Choose 2 answers.

- A. An external system manages user record access.
- B. Frequent user ownership changes based on re-alignments.
- C. Native sharing functionality does not meet requirements.
- D. Setting user ownership for standard and custom objects.

**Answer:** AC

#### **NEW QUESTION 118**

Besides their own team accounts, sales managers at Universal Container need to have READ access to all other countries. Role hierarchy was implemented accordingly (based on countries) but a Sales manager in the US comp records of the same segment in Canada. What should be done to grant access in a proper way?

- A. Create criteria-based sharing rule to grant access to account records that have the same segment.
- B. Create owner-based sharing rule to grant access to account records that have the same segment.
- C. Create a public group and include all accounts of the same segment and grant access through.
- D. Change the role hierarchy and put all the sales managers in the US and Canada as the same role.

**Answer:** A

#### **NEW QUESTION 122**

Universal Containers has created a custom Sales Operations profile with read and edit access to the Category field on a custom object. There is a new requirement that 3 of the 100 users assigned to the Sales Operations Profile should have read-only access to the Category field. How can the Architect support this request? Choose one

- A. Create a permission set in the Category field to read-only and assign it to the users.
- B. Create a new profile without edit access to Category and assign it to the users.
- C. Create a new page layout with the Category Field set to read-only for these users.
- D. Create a custom permission to grant read-only access to Category and assign it to the users.

**Answer:** B

#### **NEW QUESTION 127**

Universal Containers has recently implemented an integration that is populating 50 custom fields on the account object. They would like these fields to be available to Managers for reporting but do not want them to clutter the page layouts. What should the Architect recommend as a solution?

- A. Add the fields to the Managers' Account Page Layout; mark the page layout section as Collapsed.
- B. Grant the Managers access to the fields using a Role-Based Sharing Rule; leave them hidden on the page layout.
- C. Add the fields to a Custom Report; grant the Managers' Role access to the report folder.
- D. Grant Managers access to the fields using Field-Level Security; do not add them to a page layout.

**Answer:** D

#### NEW QUESTION 131

Universal Containers (UC) has implemented Customer Community with customer community plus licenses for their distributors. Some distributors requested granting specific community users (agents) to view cases submitted by other agents of the same distributor. Which feature only supports these requirements?

- A. Permission set to grant community admin permission
- B. Delegate external user
- C. Partner super user
- D. Partner community admin.

**Answer: C**

#### NEW QUESTION 135

In order to comply with regulatory requirements, Universal Health must encrypt all Personally Identifiable Information (PII), both while it is being transmitted over the network and while it is at rest. Universal Health has completed a data audit and has determined that 12 fields on the contact record can contain PII, including the contact name and several other standard fields. Universal Health would like the fields to remain accessible in Salesforce. Which two options does Universal Health have to maintain compliance? Choose 2 answers.

- A. Implement a custom Apex trigger to automatically encrypt the PII data using the Apex Crypto Class.
- B. Update the field type of each of the 12 fields to "Text (Encrypted)" so that they are encrypted at rest.
- C. Enable Salesforce Platform Encryption and select the 12 contact fields to be encrypted.
- D. Use an external, third party encryption service to encrypt PII before it enters Salesforce.

**Answer: BC**

#### NEW QUESTION 137

Universal Containers (UC) wants to reduce the amount of redundant leads entered into the system. UC also wants to ensure that leads are only edited/reassigned by the lead owner.

What organization wide default (OWD) approach should be recommended to help UC implement these requirements?

- A. Implement a Public Read Only OWD on Lead.
- B. Implement a Private OWD on Lead.
- C. Implement a Public Read Only/Transfer OWD on Lead.
- D. Implement a Public Read/Write OWD on Lead.

**Answer: A**

#### NEW QUESTION 140

Universal Containers created a custom object called Defect and would like to enable the Sharing button on the Defect page layout to share the records manually to other users in the organization. In which scenario will the Sharing button appear?

- A. The Sharing model is either Private or Public Read only.
- B. The Sharing button always appears.
- C. The Sharing model is Public Read/Write.
- D. The Sharing model is Public Read/Write/Transfer.

**Answer: A**

#### NEW QUESTION 141

What is the security vulnerability in the following code snippet? <apex:form>

```
<apex:commandButton rerender="outputIt" value="Update It"/> <apex:inputText value="{!myTextField}"/>
```

```
<apex:form> <apex:outputPanel id="outputIt"> Value of my TextField is <apex:outputText Value="{!myTextField}" escape="false"/> <apex:outputPanel>
```

- A. SOQL Injection
- B. Arbitrary Redirects
- C. Cross-Site Scripting
- D. Access Control

**Answer: C**

#### NEW QUESTION 146

Which features does Salesforce provide for restricting login access to the application? Choose 2 answers.

- A. Profile-based login hour restrictions
- B. Role-based IP restrictions
- C. Organization-wide login hour restrictions
- D. Profile-based IP restrictions

**Answer: AD**

#### NEW QUESTION 151

Which users have access to Opportunity records owned by an external user, assuming no other changes to the sharing model have been implemented?

- A. The record owner and any user above the external user in the role hierarchy.
- B. The record owner only.
- C. The record owner and any user below the external user in the role hierarchy.

D. The record owner and all internal users.

**Answer:** A

**NEW QUESTION 153**

Universal Containers (UC) tuned off the Customer User Visibility feature in its Customer Community. What community functionality is expected by having the Customer User Visibility tuned off?

- A. Creating new Customer community users.
- B. Updating their user profile.
- C. Searching for other external users.
- D. Search for internal users.

**Answer:** C

**NEW QUESTION 154**

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